

## Key figures

### Group

CHF million			% change	
	2007	2006		
Order intake	2 704.3	2 163.3	+25.0	
Net sales	2 458.8	2 087.1	+17.8	
Order book	871.3	605.2	+44.0	
Operating profit before depreciation and amortisation (EBITDA)	285.9	184.6	+54.9	
As % of net sales	11.6%	8.8%		
Operating profit (EBIT)	229.4	123.7	+85.4	
As % of net sales	9.3%	5.9%		
Net financial result	10.6	12.9	-17.8	
Income tax expense	-69.0	-41.1	+67.9	
As % of profit before tax	28.8%	30.1%		
Profit for the year	171.0	95.5	+79.1	
As % of net sales	7.0%	4.6%		
Earnings per share in CHF	17.07	9.55	+78.7	
Capital expenditure	128.4	58.1	+121.0	
Operating free cash flow	42.7	101.2	-57.8	
Development expenses	71.1	65.3	+8.9	
Net operating assets (NOA) average	687.1	604.8	+13.6	
Return on net operating assets (RONOA)	23.8%	14.3%		
Net liquidity	164.2	173.1	-5.1	
Total assets	2 130.3	1 839.7	+15.8	
Equity	872.8	724.5	+20.5	
Equity ratio	41.0%	39.4%		
Return on equity (ROE)	21.4%	14.0%		
Number of employees at year end	7 484	6 775	+10.5	
Average number of employees during year	7 261	6 882	+5.5	
Net sales per employee	CHF 1 000	338.6	303.3	+11.6

### Divisions

CHF million	Order intake		Net sales		Order book		Operating profit (EBIT)		Number of employees at 31.12.	
	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006
Kuhn Group	1 045.3	805.5	929.2	778.7	333.1	210.7	107.7	41.6	3 077	2 748
Bucher Municipal	602.9	536.3	556.5	537.0	178.1	126.7	36.9	28.9	1 535	1 482
Bucher Process	201.6	151.6	173.8	140.0	68.7	39.4	19.0	10.7	490	506
Bucher Hydraulics	414.0	315.8	386.6	307.7	93.7	58.9	58.5	38.7	1 303	1 164
Emhart Glass	440.5	353.9	419.6	331.5	197.7	169.5	33.2	23.3	1 063	862
Other/consolidation	-	0.2	-6.9	-7.8	-	-	-25.9	-19.5	16	13
<b>Total</b>	<b>2 704.3</b>	<b>2 163.3</b>	<b>2 458.8</b>	<b>2 087.1</b>	<b>871.3</b>	<b>605.2</b>	<b>229.4</b>	<b>123.7</b>	<b>7 484</b>	<b>6 775</b>