

## Key figures

### Group

CHF million			% change	
	2008	2007		
Order intake	2 791.9	2 704.3	+ 3.2	
Net sales	2 788.9	2 458.8	+13.4	
Order book	843.4	871.3	- 3.2	
Operating profit before depreciation and amortisation (EBITDA)	341.6	285.9	+19.5	
As % of net sales	12.2 %	11.6 %		
Operating profit (EBIT) before impairment	276.1	229.4	+20.4	
As % of net sales	9.9 %	9.3 %		
Operating profit (EBIT)	246.2	229.4	+7.3	
As % of net sales	8.8 %	9.3 %		
Net financial result	-29.1	10.6		
Income tax expense	-71.7	-69.0	+3.9	
As % of profit before tax	33.0 %	28.8 %		
Profit for the year	145.4	171.0	-15.0	
As % of net sales	5.2 %	7.0 %		
Earnings per share in CHF	14.39	17.07	-15.7	
Capital expenditure	130.9	131.2	-0.2	
Operating free cash flow	-15.3	42.7		
Development expenses	78.1	71.1	+9.8	
Net operating assets (NOA) average	891.0	687.1	+29.7	
Return on net operating assets (RONOA)	18.5 %	23.8 %		
Net liquidity	-110.6	164.2		
Total assets	2 067.6	2 130.3	-2.9	
Equity	846.1	872.8	-3.1	
Equity ratio	40.9 %	41.0 %		
Return on equity (ROE)	16.9 %	21.4 %		
Number of employees at 31 December	8 373	7 484	+11.9	
Average number of employees during year	8 176	7 261	+12.6	
Net sales per employee	CHF 1 000	341.1	338.6	+0.7

### Divisions

CHF million	Order intake		Net sales		Order book		Operating profit (EBIT)		Number of employees at 31 December	
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
Kuhn Group	1 224.0	1 045.3	1 105.6	929.2	432.2	333.1	136.9	107.7	3 563	3 077
Bucher Municipal	528.4	602.9	579.1	556.5	114.5	178.1	38.0	36.9	1 543	1 535
Bucher Process	167.7	201.6	195.2	173.8	40.1	68.7	24.1	19.0	520	490
Bucher Hydraulics	472.9	414.0	497.0	386.6	85.4	93.7	31.2	58.5	1 664	1 303
Emhart Glass	398.9	440.5	418.3	419.6	171.2	197.7	35.0	33.2	1 064	1 063
Other / consolidation	-	-	-6.3	-6.9	-	-	-19.0	-25.9	19	16
<b>Total</b>	<b>2 791.9</b>	<b>2 704.3</b>	<b>2 788.9</b>	<b>2 458.8</b>	<b>843.4</b>	<b>871.3</b>	<b>246.2</b>	<b>229.4</b>	<b>8 373</b>	<b>7 484</b>