

Key figures

Group

CHF million	change in				
	2013	2012	%	% ²⁾	% ³⁾
Order intake	2718.2	2490.4	9.1	9.0	6.6
Net sales	2690.8	2609.0	3.1	3.0	0.8
Order book	850.4	795.3	6.9	6.5	3.3
Operating profit before depreciation and amortisation (EBITDA) ¹⁾	371.1	306.9	20.9		
As % of net sales	13.8%	11.8%			
Operating profit (EBIT) ¹⁾	287.1	231.7	23.9		
As % of net sales	10.7%	8.9%			
Net financial items	-11.4	-12.6	9.5		
Income tax expense ¹⁾	-79.5	-63.1	-26.0		
As % of profit before tax	28.8%	28.8%			
Profit/(loss) for the year ¹⁾	196.2	156.0	25.8		
As % of net sales	7.3%	6.0%			
Earnings per share in CHF ¹⁾	19.64	15.52	26.5		
Capital expenditure	136.6	96.5	41.6		
Operating free cash flow	91.7	105.4	-13.0		
Development costs	90.5	80.8	12.0		
Net cash/debt	-0.1	-19.4	99.5		
Total assets ¹⁾	2436.3	2259.4	7.8		
Equity ¹⁾	1074.1	890.3	20.6		
Equity ratio	44.1%	39.4%			
Return on equity (ROE)	20.0%	18.3%			
Net operating assets (NOA), average	1061.3	969.6	9.5		
Return on net operating assets (RONOA), after tax ¹⁾	19.3%	17.0%			
Number of employees at 31 December	10916	10166	7.4		2.1
Average number of employees during year	10788	10383	3.9		0.7
Net sales per employee	CHF 1 000	250	251	-0.4	-0.8

¹⁾ 2012: retrospective restatement owing to first application of IAS 19 "Employee benefits (revised)".

²⁾ Adjusted for currency effects.

³⁾ Adjusted for currency, acquisition and disposal effects.

Divisions

CHF million	Order intake		Net sales		Order book		Operating profit (EBIT)		Number of employees at 31 December	
	2013	2012	2013	2012	2013	2012	2013	2012 ¹⁾	2013	2012
Kuhn Group	1261.7	1199.0	1285.8	1222.4	482.2	491.5	191.2	153.0	4699	4495
Bucher Municipal	393.5	364.3	383.2	424.2	104.2	95.7	33.1	39.3	1523	1429
Bucher Hydraulics	451.8	386.4	453.3	406.8	69.1	52.8	42.4	36.5	1984	1647
Bucher Emhart Glass	354.1	338.7	346.6	366.5	118.7	109.3	16.7	1.0	1864	2027
Bucher Specials	257.1	202.0	244.0	205.8	76.2	46.0	24.4	16.6	785	506
Other/consolidation	-	-	-22.1	-16.7	-	-	-20.7	-14.7	61	62
Group	2718.2	2490.4	2690.8	2609.0	850.4	795.3	287.1	231.7	10916	10166

¹⁾ 2012: retrospective restatement owing to first application of IAS 19 "Employee benefits (revised)".