

Key figures

Group

CHF million	change in					
	2014	2013	%	% ¹⁾	% ²⁾	
Order intake	2 742.1	2 718.2	0.9	2.3	-0.4	
Net sales	2 805.6	2 690.8	4.3	5.8	2.7	
Order book	788.9	850.4	-7.2	-6.2	-6.4	
Operating profit before depreciation and amortisation (EBITDA)	349.8	371.1	-5.7			
As % of net sales	12.5%	13.8%				
Operating profit (EBIT)	257.2	287.1	-10.4			
As % of net sales	9.2%	10.7%				
Net financial items	-13.2	-11.4	-15.8			
Income tax expense	-54.3	-79.5	31.7			
As % of profit before tax	22.3%	28.8%				
Profit/(loss) for the year	189.7	196.2	-3.3			
As % of net sales	6.8%	7.3%				
Earnings per share in CHF	18.58	19.64	-5.4			
Capital expenditure	116.3	136.6	-14.9			
Operating free cash flow	53.7	91.7	-41.4			
Development costs	102.4	90.5	13.1			
Net cash/debt	-85.0	-0.1	n.a.			
Total assets	2 604.5	2 436.3	6.9			
Equity	1 201.6	1 074.1	11.9			
Equity ratio	46.1%	44.1%				
Return on equity (ROE)	16.7%	20.0%				
Net operating assets (NOA), average	1 268.0	1 061.3	19.5			
Return on net operating assets (RONOA), after tax	15.8%	19.3%				
Number of employees at 31 December	11 554	10 916	5.8		1.2	
Average number of employees during year	11 631	10 788	7.8		4.2	
Net sales per employee in CHF 1 000	CHF 1 000	241	250	-3.6	-2.0	-1.6

¹⁾ Adjusted for currency effects.

²⁾ Adjusted for currency, acquisition and disposal effects.

Divisions

CHF million	Order intake		Net sales		Order book		Operating profit (EBIT)		Number of employees at 31 December	
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Kuhn Group	1 221.4	1 261.7	1 261.9	1 285.8	454.1	482.2	152.7	191.2	5 207	4 699
Bucher Municipal	415.6	393.5	418.7	383.2	100.7	104.2	32.2	33.1	1 557	1 523
Bucher Hydraulics	484.5	451.8	475.4	453.3	78.2	69.1	48.5	42.4	2 043	1 984
Bucher Emhart Glass	367.0	354.1	389.2	346.6	95.1	118.7	15.2	16.7	1 890	1 864
Bucher Specials	299.3	257.1	304.5	244.0	72.9	76.2	27.1	24.4	793	785
Other/consolidation	-45.7	-	-44.1	-22.1	-12.1	-	-18.5	-20.7	64	61
Group	2 742.1	2 718.2	2 805.6	2 690.8	788.9	850.4	257.2	287.1	11 554	10 916