

Key figures

Group

CHF million	change in				
	2017	2016	%	% ¹⁾	% ²⁾
Order intake	2 870.7	2 386.1	20.3	18.9	18.3
Net sales	2 647.4	2 380.4	11.2	9.9	9.4
Order book	960.3	727.7	32.0	30.4	30.4
Operating profit before depreciation and amortisation (EBITDA)	318.0	262.5	21.1		
as % of net sales	12.0%	11.0%			
Operating profit (EBIT)	226.4	169.3	33.7		
as % of net sales	8.6%	7.1%			
Net financial result	-1.1	-8.7	87.4		
Income tax expense	-57.6	-42.2	-36.5		
as % of profit before tax	25.6%	26.3%			
Profit/(loss) for the year	167.7	118.4	41.6		
as % of net sales	6.3%	5.0%			
Earnings per share in CHF	16.81	11.73	43.3		
Capital expenditure	76.2	78.2	-2.6		
Operating free cash flow	148.2	189.5	-21.8		
Research and development costs	-110.0	-99.4	-10.7		
Net cash/debt	214.2	61.4	248.9		
Total assets	2 719.8	2 419.6	12.4		
Equity	1 432.1	1 223.6	17.0		
Equity ratio	52.7%	50.6%			
Return on equity (ROE)	12.6%	10.0%			
Net operating assets (NOA) average	1 273.9	1 293.1	-1.5		
Return on net operating assets (RONOA) after tax	13.2%	9.7%			
Number of employees at 31 December	12 108	11 175	8.3		8.3
Average number of employees during year	11 707	11 251	4.1		3.7
Net sales per employee	CHF 1 000	226	212	6.6	5.4
					5.3

¹⁾ Adjusted for currency effects

²⁾ Adjusted for currency and acquisition effects

Divisions

CHF million	Order intake		Net sales		Order book		Operating profit (EBIT)		Number of employees at 31 December	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Kuhn Group	1 137.5	934.5	1 075.6	930.0	439.9	371.1	93.0	74.2	5 235	4 731
Bucher Municipal	486.1	381.0	425.7	389.2	164.7	104.1	26.1	14.5	2 014	1 746
Bucher Hydraulics	581.0	481.7	545.9	475.2	117.8	82.4	74.7	56.6	2 319	2 061
Bucher Emhart Glass	448.9	350.9	381.2	370.8	177.3	107.9	25.2	26.3	1 630	1 757
Bucher Specials	274.6	288.5	271.6	263.3	79.5	76.1	22.1	21.1	849	817
Other/consolidation	-57.4	-50.5	-52.6	-48.1	-18.9	-13.9	-14.7	-23.4	61	63
Group	2 870.7	2 386.1	2 647.4	2 380.4	960.3	727.7	226.4	169.3	12 108	11 175