

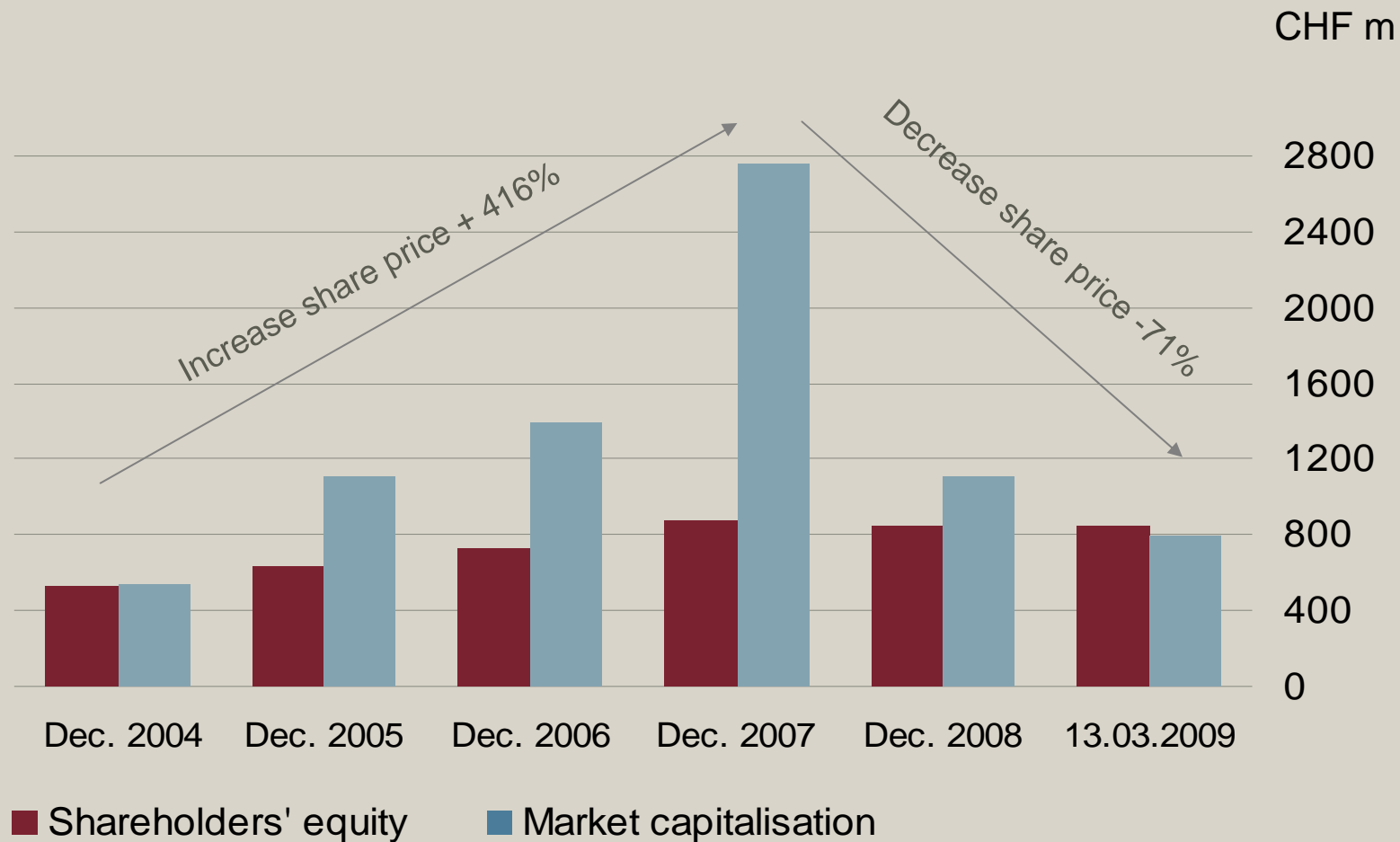
**Annual press conference and
annual analyst conference**

Kurt Siegenthaler, Chairman
Philip Mosimann, CEO
Roger Baillod, CFO

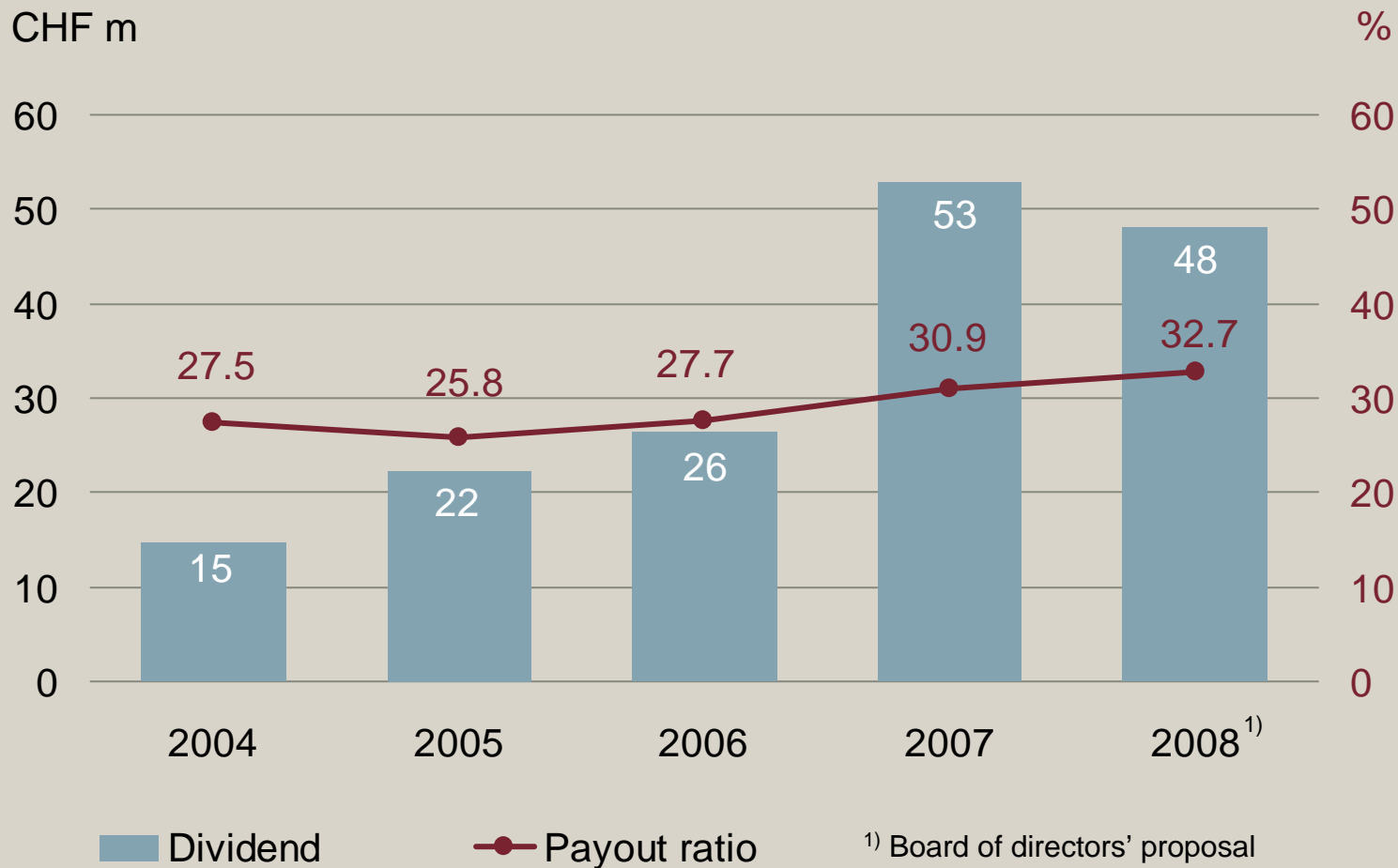
Annual press conference and annual analyst conference



Stock market capitalisation



Dividend / payout ratio



Annual Report 2008
Philip Mosimann, CEO

Group at a glance

- Continued strong organic sales growth
 - 16% last year
 - Sales doubled since 2002
- EBIT margin before impairment charges improved in all the divisions except Bucher Hydraulics
- Group sales increased by 13% to CHF 2.8 billion
- High currency impact on sales (-6% / CHF -149 million), net financial items (CHF -23 million) and equity (CHF -123 million)
- Economic slump and CHF 39 million in impairment charges due to the financial crisis
- Profit for the year of CHF 145 million, 15% down year on year

Group at a glance (continued)

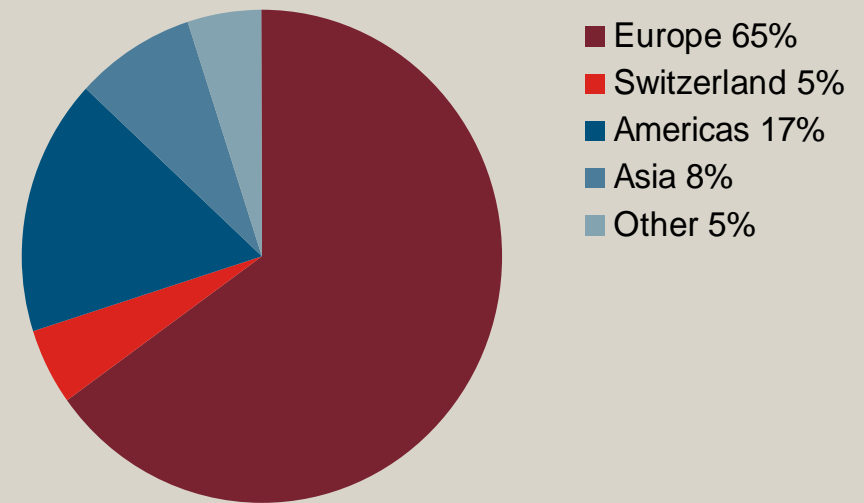
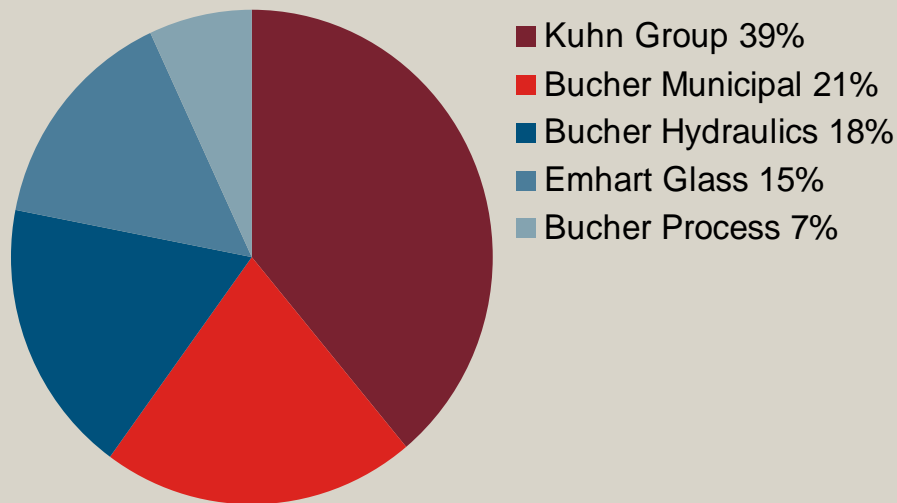
- Solid operating ratios
 - EBITDA margin up from 11.6% to 12.2%
 - EBIT margin up from 9.3% to 9.9% (before impairment charges)
 - Operating return of 18.5% RONOA after tax, exceeding the target of 16%
- Market and technology leadership expanded
 - Kuhn Group: Blanchard (sprayers)
 Geldrop (balers and bale wrappers)
 - Bucher Hydraulics: Monarch Hydraulics Inc.
 Command Controls Corp. (cartridge valves)
- Solid balance sheet
 - Low net debt of CHF 111 million
 - Unchanged equity ratio of 41%

Key figures

CHF million	2008	2007	% change
Order intake	2 792	2 704	3.2
Net sales	2 789	2 459	13.4
Order book	843	871	-3.2
Operating profit (EBITDA) as % of net sales	342 12.2%	286 11.6%	19.5
Operating profit (EBIT) before impairment as % of net sales	276 9.9%	229 9.3%	20.4
Operating profit (EBIT) as % of net sales	246 8.8%	229 9.3%	7.3
Profit for the year as % of net sales	145 5.2%	171 7.0%	-15.0

Net sales by division and region in 2008

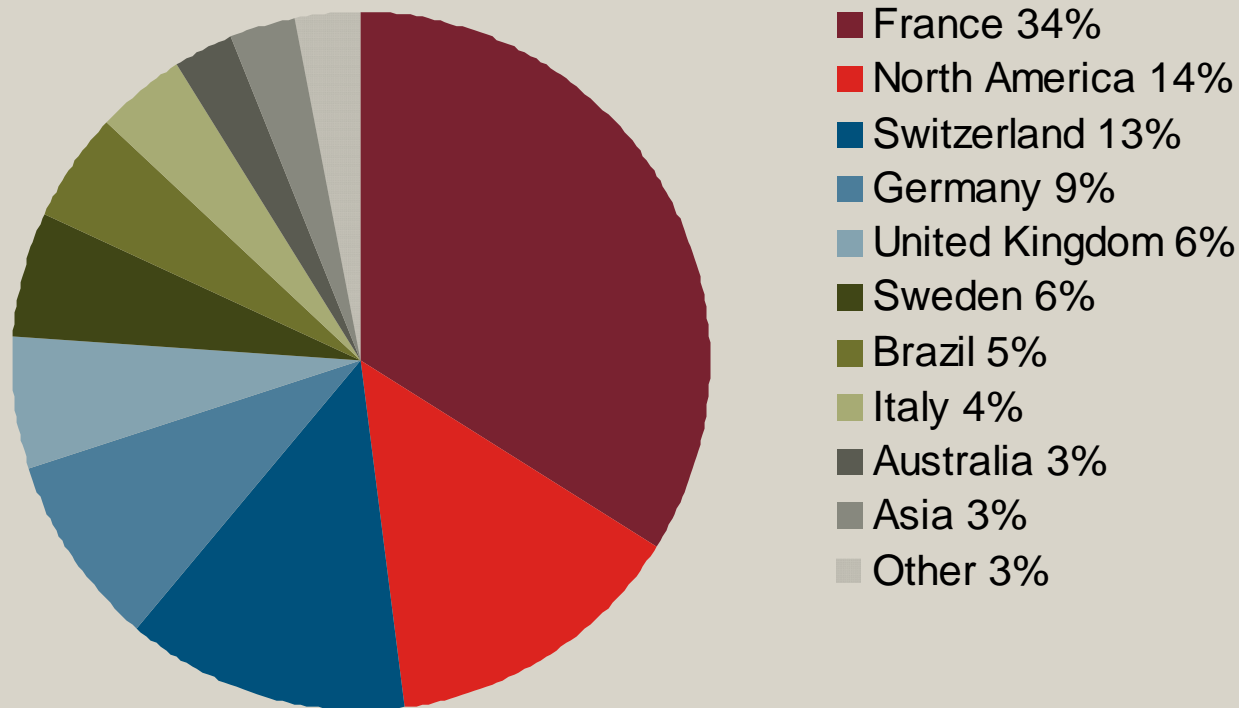
CHF 2 789 million



Employee numbers

Number of employees	2008	2007	% change
At 31 December	8 373	7 484	11.9
attributable to acquisitions	390	155	
Average during year	8 176	7 261	12.6

Number of employees by region in 2008



Investing in the future

CHF million	2008	2007	% change
Development expenses	78	71	9.8
Capital expenditure on property, plant and equipment	131	131	-0.2
Acquisitions	152	30	

Five divisions



Kuhn Group

Machinery for hay and forage harvesting, bedding and feeding, tillage, seeding, fertilisation and spraying

Sales CHF 1 100 m
Employees 3 600



Bucher Municipal

Municipal vehicles for cleaning and removing snow from public and private traffic areas

Sales CHF 600 m
Employees 1 500



Bucher Process

Machinery and equipment for wine and fruit juice production, plus a range of drying systems

Sales CHF 200 m
Employees 500



Bucher Hydraulics

Custom hydraulic drive and control systems for mobile and industrial hydraulic applications

Sales CHF 500 m
Employees 1 700



Emhart Glass

Machinery, components, systems and services for the glass container industry

Sales CHF 400 m
Employees 1 100

Division results

CHF million	2008		2007	
	EBIT	EBIT margin	EBIT	EBIT margin
Kuhn Group	137	12.4%	108	11.6%
Bucher Municipal*	43	7.4%	37	6.6%
	38	6.6%		
Bucher Process	24	12.4%	19	10.9%
Bucher Hydraulics*	56	11.3%	59	15.1%
	31	6.3%		
Emhart Glass	35	8.4%	33	7.9%
Other/consolidation	-19		-27	
Bucher Industries*	276	9.9%	229	9.3%
	246	8.8%		

* Before / after impairment charges

Kuhn Group

Specialised agricultural machinery



Ploughing



Tillage



Seeding



Fertilisation



Manure spreaders



Spraying



Hay & forage
harvesting



Feed storage



Bedding & feeding



Landscape
maintenance

Kuhn Group

2008 highlights

- Very good performance: sales of CHF 1 106 million
 - Local-currency sales growth of 26%
 - Order intake up 24% in local currency
- All geographical markets contributed to the growth, with Brazil surpassing the previous record reached in 2004
- Operating EBIT of CHF 137 million, up 27%
- Continued improvement in the EBIT margin from 11.6% to 12.4%
- Assembly plant in France commissioned early
- Product portfolio strengthened selectively
 - Blanchard: sprayers (sales 2008: EUR 25 million)
 - Geldrop: balers and bale wrappers (sales 2008: EUR 117 million)

Inauguration assembly plant in France with French minister of agriculture Mr Barnier



Kuhn Group

Complete product range under one brand

Competitors	Hay and forage				hedge	feed	tillage	equipment	seeders		sprea-	spray-	trac-	harvesters
	mowers	tedders	rakes	balers	cutters	mixers	driven	non-driven	drilling	precision	ders	ers	tors	selfpropelled
Kuhn Group														
John Deere														
CNH														
AGCO														
Claas													Renault	
Krone														
Amazone														
Pöttinger														
Kverneland														
Exel / Hardi														
Lemken														
Horsch														
Väderstad														
Kongskilde														
Lely														
Sulky														
Monosem														

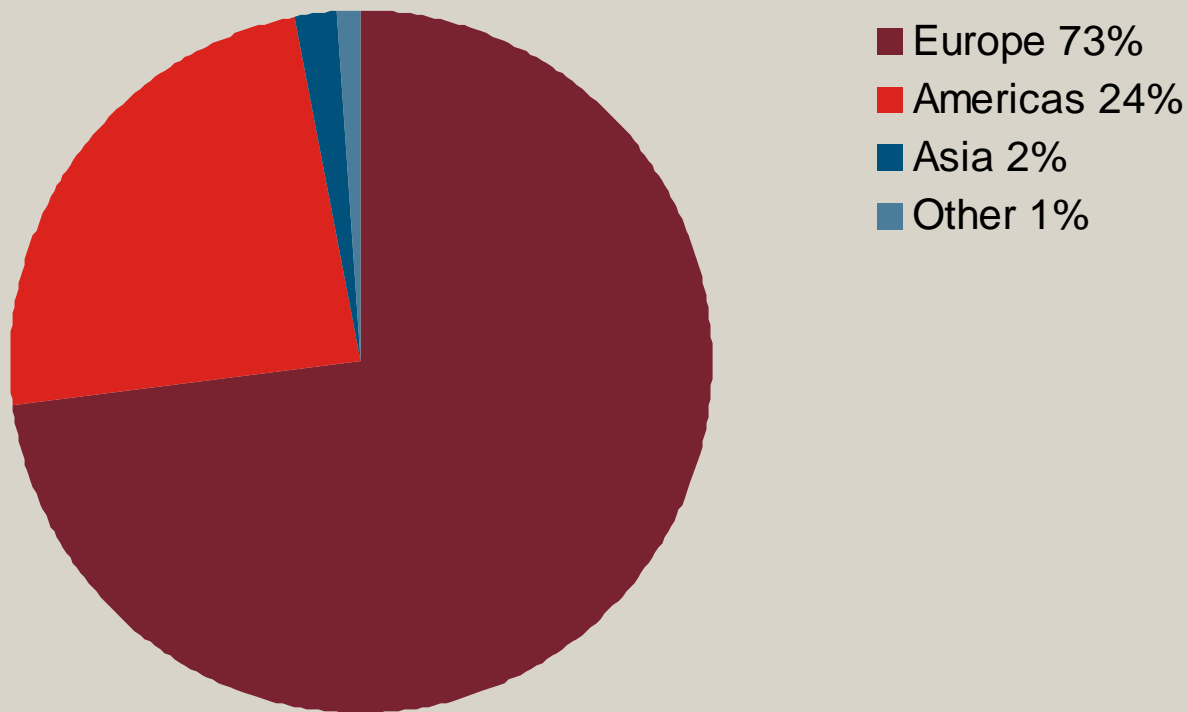
Kuhn Group

Key figures

CHF million	2008	2007	% change
Order intake	1 224	1 045	17.1
Net sales	1 106	929	19.0
Order book	432	333	29.8
Operating profit (EBITDA) as % of net sales	157 14.2%	127 13.6%	23.8
Operating profit (EBIT) as % of net sales	137 12.4%	108 11.6%	27.1
Number of employees at 31 December	3 563	3 077	15.8
Average number of employees during year	3 384	2 956	14.5

Kuhn Group

Net sales by region in 2008



Kuhn Group Outlook for 2009

- Sluggish lending
 - Hitting growth regions of Eastern Europe, Russia and Brazil particularly hard
 - Also affecting main markets of Western Europe and North America
- Milk and meat prices falling
- Future prospects for agriculture remaining bright
- Strong order book, with sales supported by acquisitions of Kuhn-Blanchard and Kuhn-Geldrop
- Flexible cost structures to support capacity utilisation
- Sales expected to be about level with 2008 with a slightly lower EBIT margin

Bucher Municipal Sweepers and winter maintenance equipment



Compact sweepers



Truck mounted sweepers



Spreaders



Snow blowers



Refuse collection vehicles

Bucher Municipal 2008 highlights

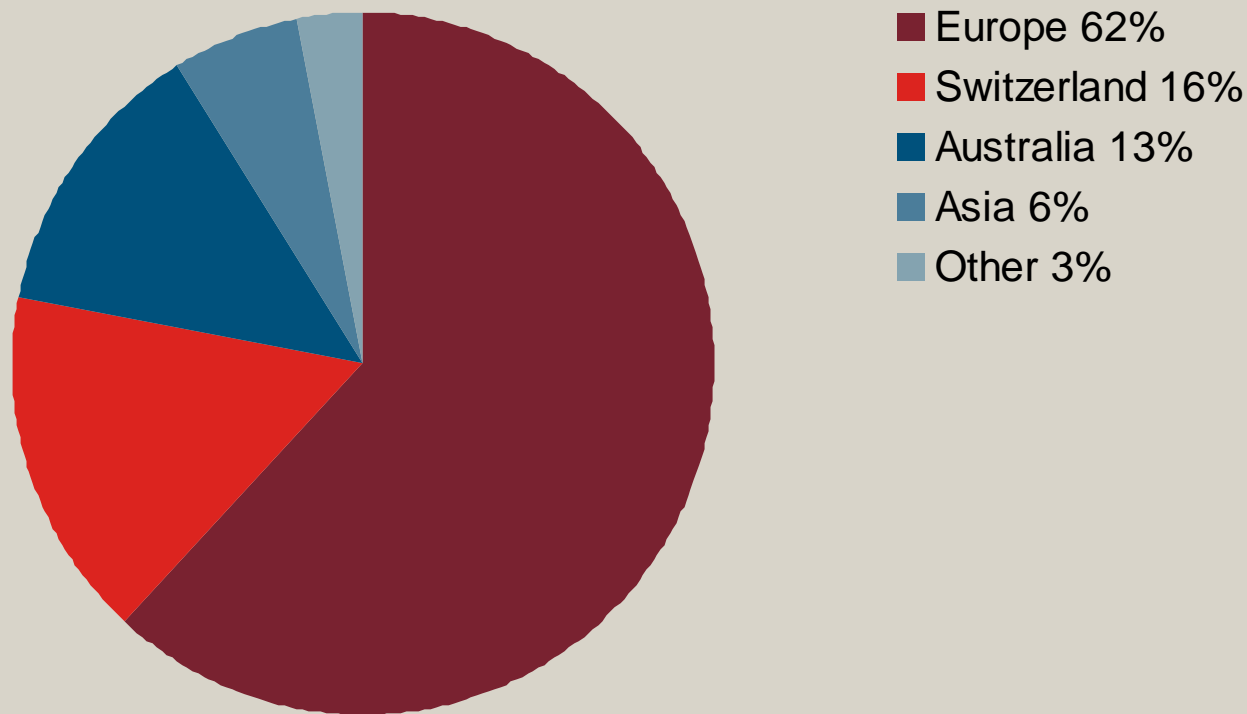
- Strong order book at the beginning of 2008 and good market position in Europe and Australia
- Large orders to supply 104 truck mounted sweepers to Bangkok
- Winter maintenance business fuelled by snowy winter
- Expansion of the Latvian assembly and component plant
- New generations of sweepers on track, bringing economies of scale in purchasing and production
- Development of a fuel-cell-driven compact sweeper
- CHF 5 million goodwill impairment charges for Gmeiner GmbH in Germany due to the bleak market outlook
- 7.4% EBIT margin before impairment charges

Bucher Municipal

Key figures

CHF million	2008	2007	% change
Order intake	528	603	-12.4
Net sales	579	557	4.1
Order book	115	178	-35.7
Operating profit (EBITDA) as % of net sales	51 8.8%	46 8.2%	11.4
Operating profit (EBIT) before impairment as % of net sales	43 7.4%	37 6.6%	15.7
Operating profit (EBIT) as % of net sales	38 6.6%	37 6.6%	3.0
Number of employees at 31 December	1 543	1 535	0.5
Average number of employees during year	1 569	1 508	4.0

Bucher Municipal Net sales by region in 2008



Bucher Municipal Outlook for 2009

- No recovery in demand in sight
- Local authorities with lower tax revenues and (still?) without programmes to boost economic activity
- Private sweeper fleet operators largely holding back due to strict lending practices
- Some major invitations to tender seem to be materialising, offering good opportunities for Bucher Municipal
- Harsh winter 2008/9 should have a positive impact on demand for spreaders and snow blowers
- Following the absolute record high in 2008, sales are expected to be considerably lower with reduced profitability

Bucher Process

Wine and fruit juice production equipment



Destemmers



Pneumatic tank presses



CF filtration systems



Reverse osmosis systems



Mills



Hydraulic presses



Ultrafiltration systems



Evaporators

Bucher Process 2008 highlights

- Encouraging demand for winemaking equipment in France, Italy, South Africa and New Zealand
- Southern hemisphere suffering severely from the financial crisis
- Excellent handling of major orders to supply equipment for producing apple juice concentrate to the UK and China
- Innovative products for quality wines
 - Jumbo wine press with a capacity of 750 hectolitres
 - Award for optical grape sorting machine
- Orders from Sweden for sludge dewatering equipment
- Record operating profit of CHF 24 million and an EBIT margin of 12.4%

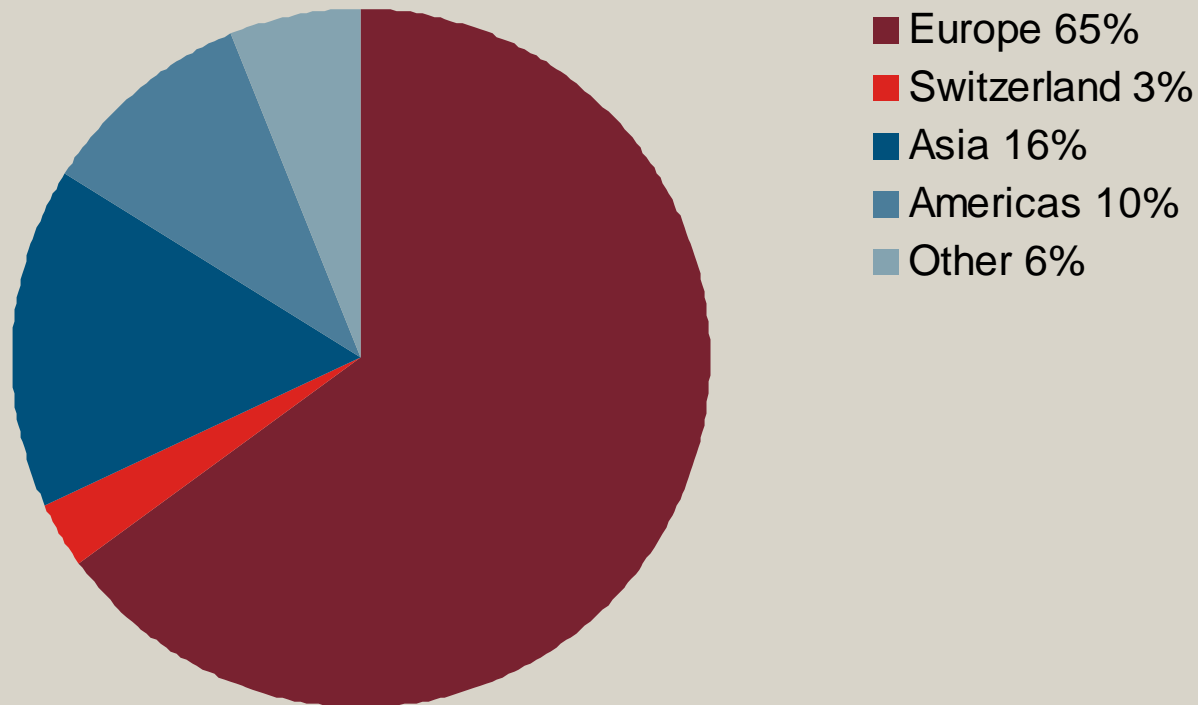
Bucher Process

Key figures

CHF million	2008	2007	% change
Order intake	168	202	-16.8
Net sales	195	174	12.3
Order book	40	69	-41.6
Operating profit (EBITDA) as % of net sales	26 13.4%	21 12.1%	24.3
Operating profit (EBIT) as % of net sales	24 12.4%	19 10.9%	26.8
Number of employees at 31 December	520	490	6.1
Average number of employees during year	533	514	3.7

Bucher Process

Net sales by region in 2008



Bucher Process Outlook for 2009

- Projects delayed because of restrictive lending practices
- Subsidies announced in Europe for winemaking equipment should have a positive impact
- Prices falling this year following the peak prices for apple juice concentrate reached in 2008
- Major projects for apple juice concentrate worth CHF 40 million in 2008
 - Handled without building up fixed costs
 - No prospect of substitutes of a similar magnitude in 2009
- Substantially lower sales and operating profit expected

Bucher Hydraulics

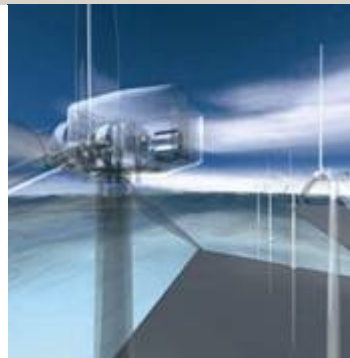
Custom drive solutions



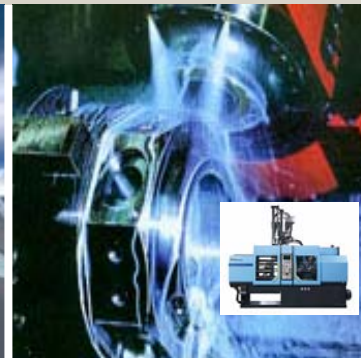
Agricultural
machinery



Mining / tunnelling



Wind energy



Mechanical
engineering



Municipal
equipment



Construction
equipment



Materials handling



Elevator hydraulics



Marine / offshore



Power engineering

Bucher Hydraulics

2008 highlights

- Very strong demand in all important market segments, followed by a sharp decline in the fourth quarter
- Full capacity utilisation until October 2008
- Agricultural machinery segment defied the financial crisis last year
- Position expanded in the USA
 - Integration of Monarch Hydraulics Inc. from the beginning of the year
 - Purchase of Command Controls Corp. (US cartridge valves)
- Rapid response to the drop in order intake
 - Reduction of untaken holidays, flexitime and overtime balances, temporary jobs; workers put on short time; a few job cuts
 - Manufacturing brought back in-house
- Impairment charges of CHF 25 million in USA

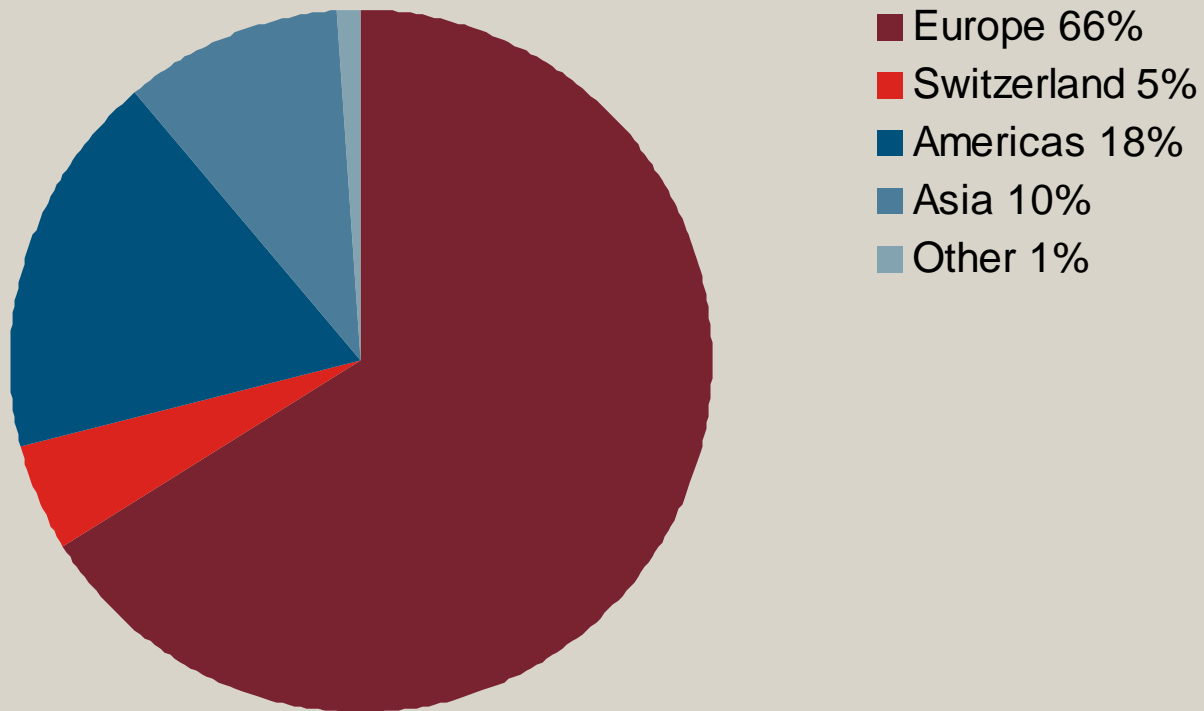
Bucher Hydraulics

Key figures

CHF million	2008	2007	% change
Order intake	473	414	14.2
Net sales	497	387	28.6
Order book	85	94	-8.9
Operating profit (EBITDA) as % of net sales	76 15.4%	71 18.3%	7.8
Operating profit (EBIT) before impairment as % of net sales	56 11.3%	59 15.1%	-3.6
Operating profit (EBIT) as % of net sales	31 6.3%	59 15.1%	-46.7
Number of employees at 31 December	1 664	1 303	27.7
Average number of employees during year	1 614	1 259	28.2

Bucher Hydraulics

Net sales by region in 2008



Bucher Hydraulics

Outlook for 2009

- As a component supplier, the division is directly dependent on how well its customers' business goes
- First-half order intake additionally declining due to customers running down inventories
- Very uncertain forecasts due to strong slumps in order intake
- Having remained stable in 2008, the market segments for agricultural machinery and power engineering are also affected this year
- A marked decrease in sales is expected for 2009
- Operating profit about level with last year due to the goodwill impairment charges of CHF 25 million recognised in 2008

Emhart Glass

Glass container manufacturing equipment



Gob forming



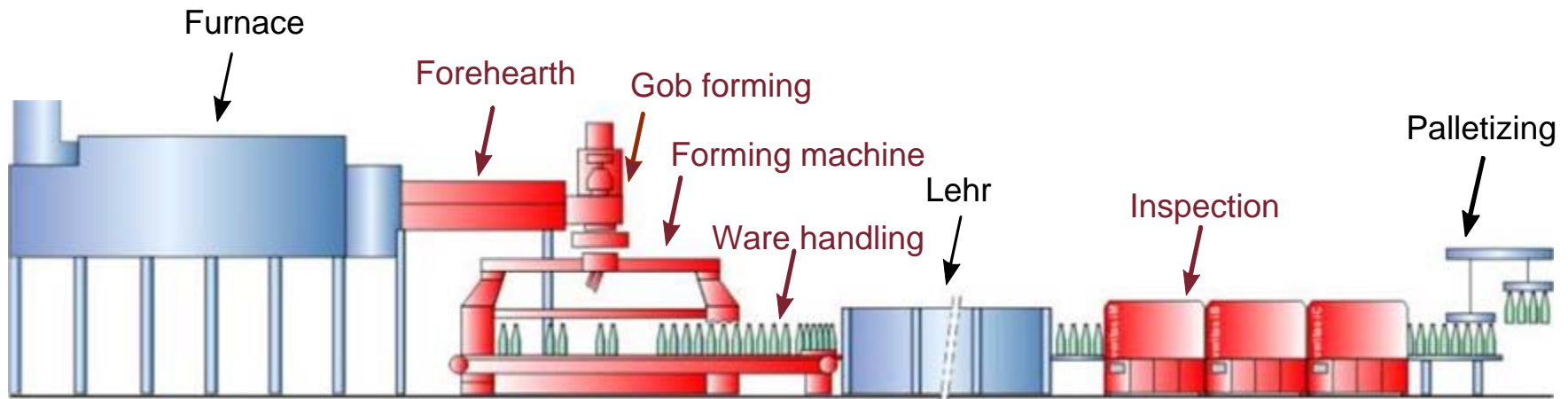
Glas forming machine



Ware handling



Inspection



Glass container manufacturing process

Emhart Glass 2008 highlights

- Good prices and strong demand for glass containers
- Heavy capital spending on expanding and modernising glass container manufacturing facilities
- Smooth integration of ICS / Inex, the US inspection machine manufacturer acquired a year earlier
- Very high and constant capacity utilisation rate
- Development reinforced by R&D centre
 - Tempered glass machines on track; optimisation for industrial viability
 - New inspection machine replacing 3 previous ones
- Assembly efficiency in Sweden improved by 44%
- Operating profit of CHF 35 million, up 5%
- Malaysian assembly plant commissioned in early 2009

Assembly plant in Malaysia



Assembly shop in Malaysia



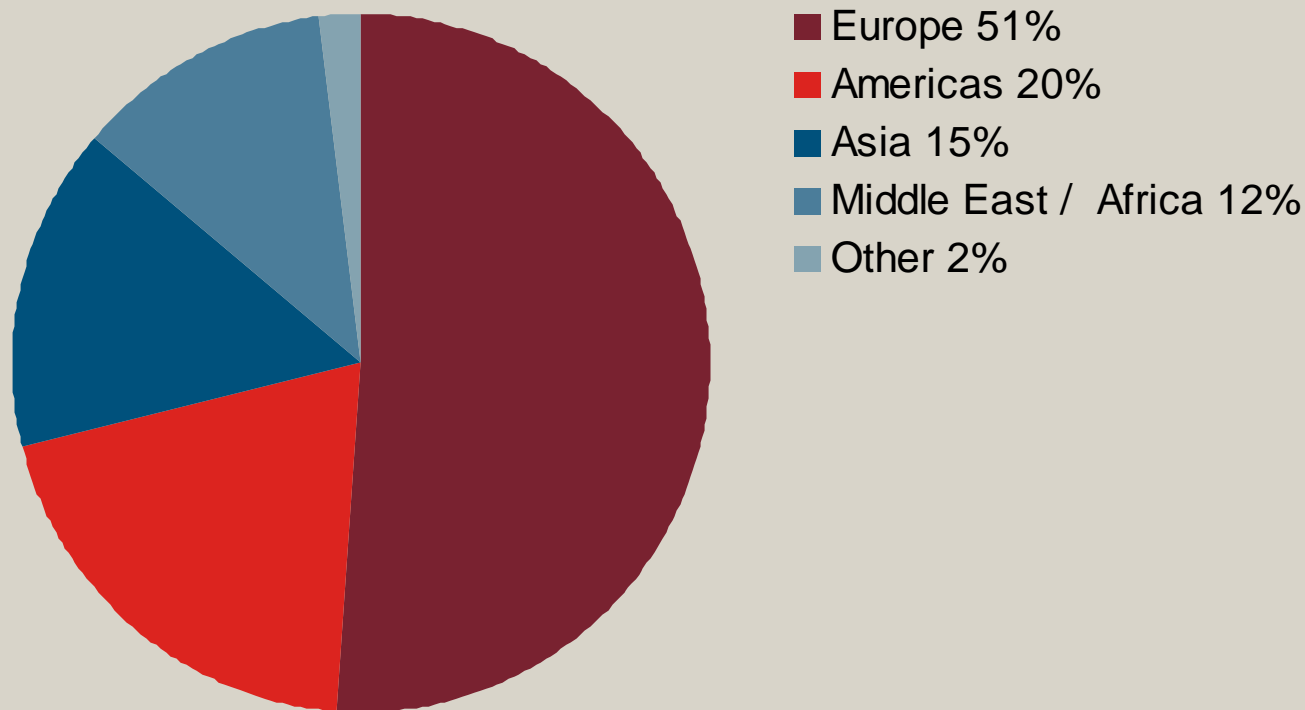
Emhart Glass

Key figures

CHF million	2008	2007	% change
Order intake	399	441	-9.4
Net sales	418	420	-0.3
Order book	171	198	-13.4
Operating profit (EBITDA) as % of net sales	44 10.6%	42 9.9%	6.5
Operating profit (EBIT) as % of net sales	35 8.4%	33 7.9%	5.4
Number of employees at 31 December	1 064	1 063	0.1
Average number of employees during year	1 058	1 009	4.9

Emhart Glass

Net sales by region in 2008



Emhart Glass

Outlook for 2009

- Lower capital spending in the glass container industry
 - Glass container prices now falling after the price rise in 2008
 - High capacity expansion in previous years
 - Considerable impediments to financing capital-intensive projects
 - Projects being delayed, scaled back and cancelled
- Eastern Europe, Russia and South America harder hit than Western Europe, the Middle East and Asia
- Sales performance supported by the high proportion of spare parts business
- Lower sales and slightly reduced profitability for 2009

Measures to combat the downturn

- Immediate measures in place
 - “Cash is King”
 - Reducing temporary jobs, overtime and flexitime balances, untaken holidays, night and Sunday shifts, few job cuts so far
 - Insourcing manufacturing and subassembly where expedient
 - Rolling contingency plans detailing specific measures for each production facility and function; milestones, triggering criteria
 - Quarterly release of capital expenditure, restraint at group level
- Preparing for the next upswing
 - Not veering from the long-term strategy
 - Capitalising on competitors’ weakness: consolidating market positions
 - Continuing capital spending on rationalisation programmes
 - Not cutting back development projects

Group and division earnings targets

EBIT margin	Targets	2008	2007	2006	2005	2004
Kuhn Group	11	12.4	11.6	**9.3	8.4	8.3
Bucher Municipal	8	*7.4	6.6	5.4	4.2	2.2
Bucher Process	9	12.4	10.9	7.6	5.9	4.1
Bucher Hydraulics	11	*11.3	15.1	12.6	9.9	8.6
Emhart Glass	9	8.4	7.9	7.0	5.2	6.9
Bucher Industries	9	*9.9	9.3	5.9	6.0	5.6

* before impairment charges ** before restructuring

Group and divisions

RONOA after tax	>16	18.5	23.8	14.3	14.8	12.1
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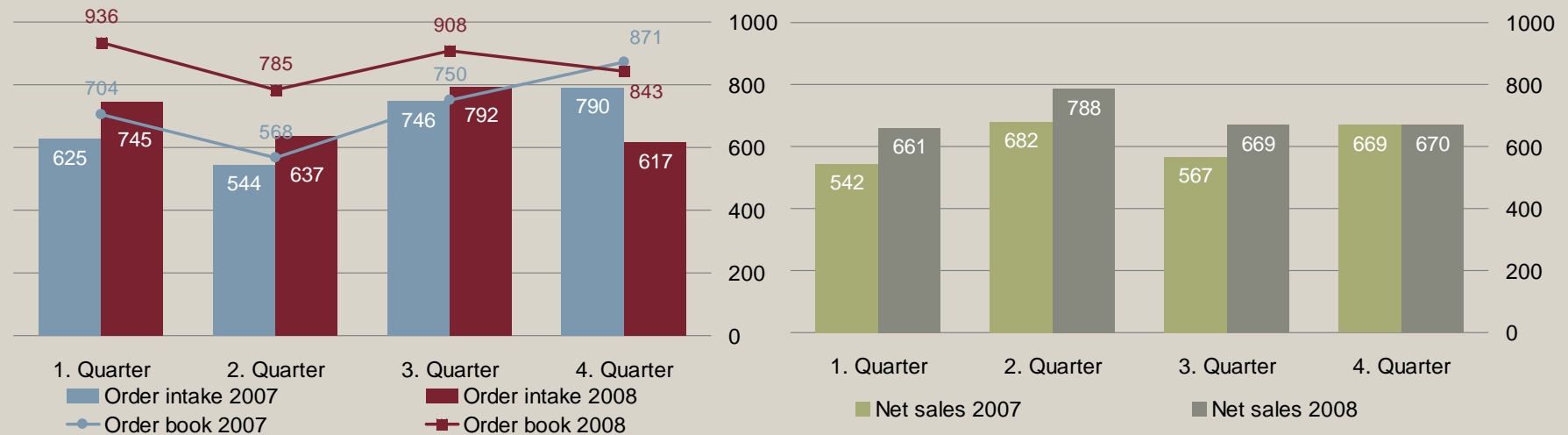
Group outlook for 2009

- Great uncertainty surrounding forecasts
- Eastern Europe, Russia and Brazil hit hard, with the main sales markets of Western Europe and the USA also affected
- Customers' projects facing financing problems, delays, rescaling and cancellations
- Order intake additionally slowed down by importers, dealers and OEMs running down their inventories
- Performance adversely impacted by currency volatility, particularly affecting countries with weak currencies
- Sales supported by the order book and acquisitions
- Sales, operating profit and net profit expected to be down on last year; goal: contain the decline in the Group's EBIT margin

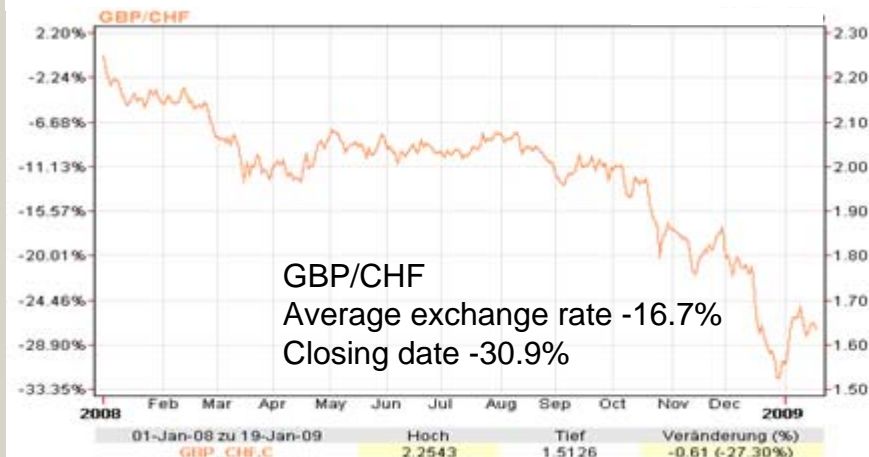
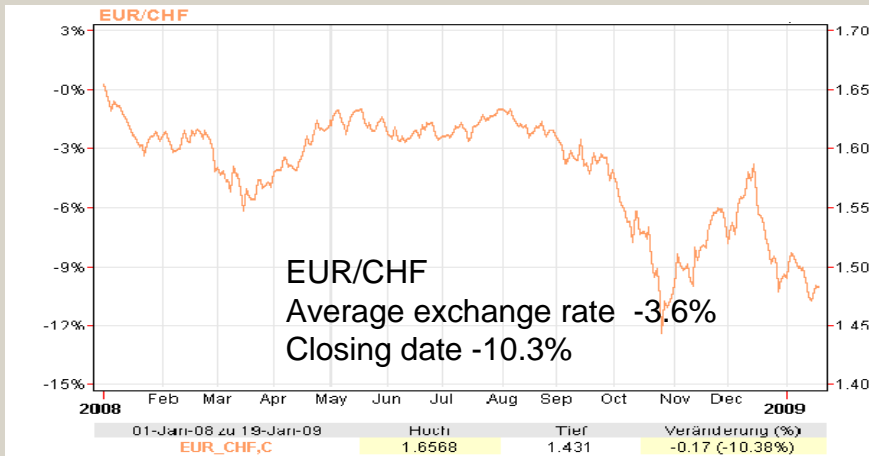
Financial Report 2008
Roger Baillod, CFO

Order intake, net sales and order book 2008

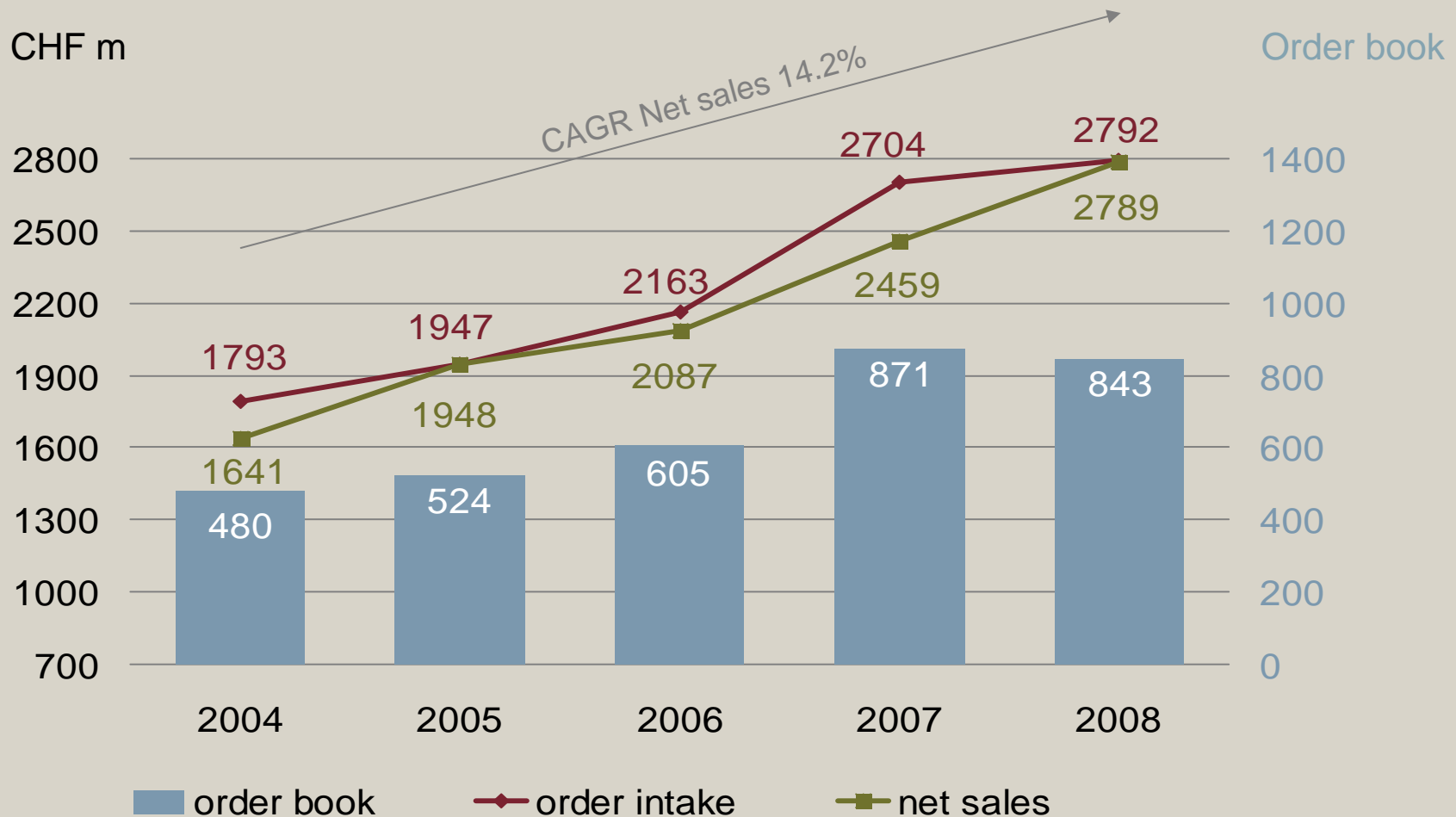
CHF m



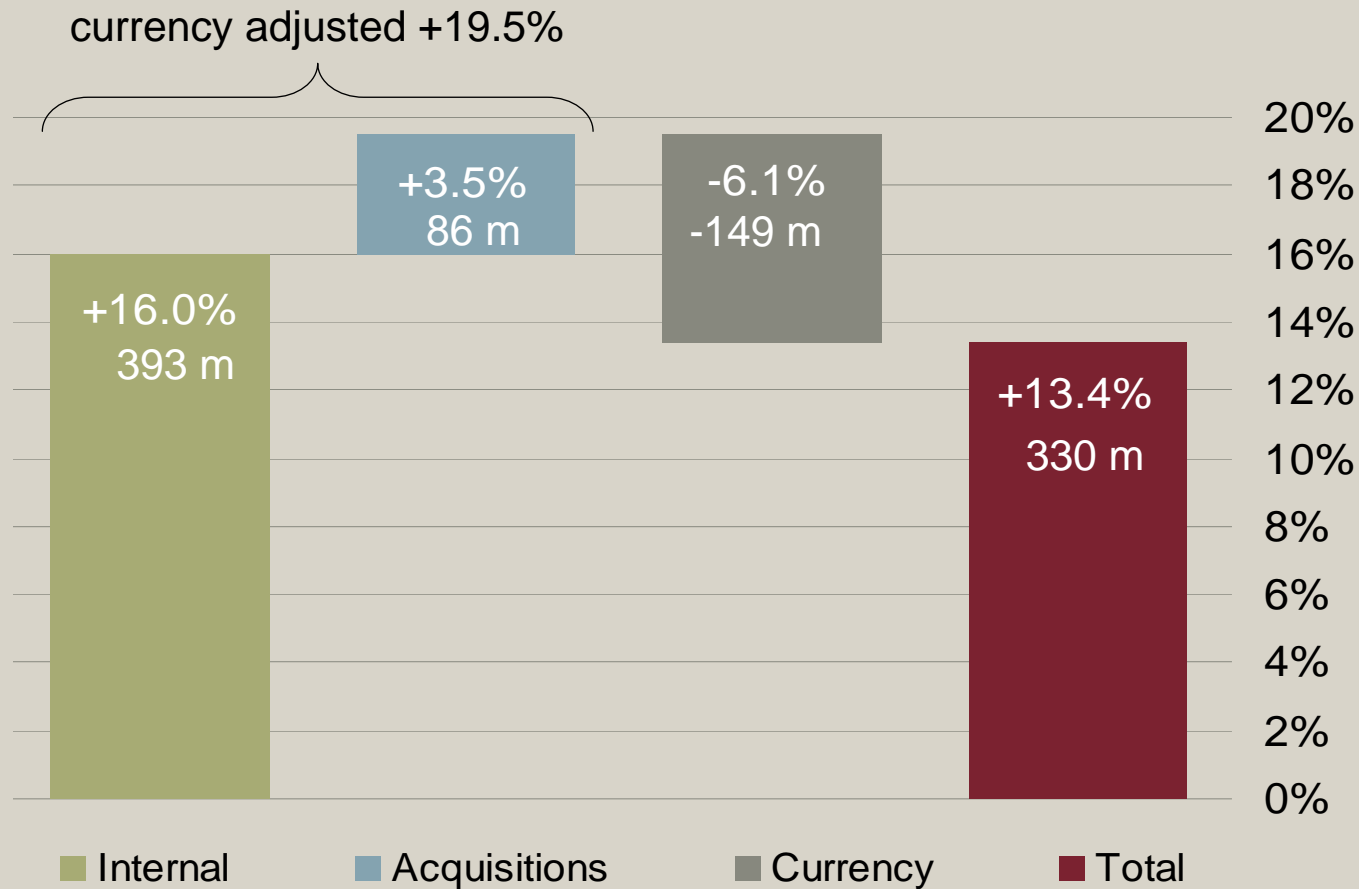
Currency turmoil 2008



Order intake, net sales and order book



Impact on net sales 2008



Consolidated income statement (1)

CHF million	2008		2007	
Net sales	2 789	97.3%	2 459	97.2%
Changes in inventories of finished goods and work in progress	78	2.7%	71	2.8%
Total operating revenue	2 867	100.0%	2 530	100.0%
Material expenses	-1 574	-54.9%	-1 359	-53.7%
Personnel expenses	-624	-21.7%	-578	-22.8%
Other operating income	30	1.0%	30	1.1%
Other operating expenses	-357	-12.4%	-337	-13.3%
EBITDA	342	12.2%	286	11.6%

Consolidated income statement (2)

CHF million	2008	2007	% change
Operating profit before depreciation and amortisation (EBITDA)	342	286	+19.5
Depreciation	-55	-46	+19.0
Amortisation	-11	-11	-
Operating profit (EBIT) before impairment charges	276	229	+20.4
Impairment charges	-30	-	n.a.
Operating profit (EBIT)	246	229	+7.3
Net financial result	-29	11	n.a.
Income tax expense	-72	-69	+3.9
Profit for the year	145	171	-15.0
Earnings per share in CHF	14.39	17.07	-15.7

Net financial result

CHF million	2008	2007	+/-
Net interest expense	-9	-8	-1
Net gain on securities	11	20	-9
Foreign exchange gains and losses	-23	-2	-21
Impairment charges on associates	-9	-	-9
Other financial items	1	1	-
Net financial result	-29	11	-40

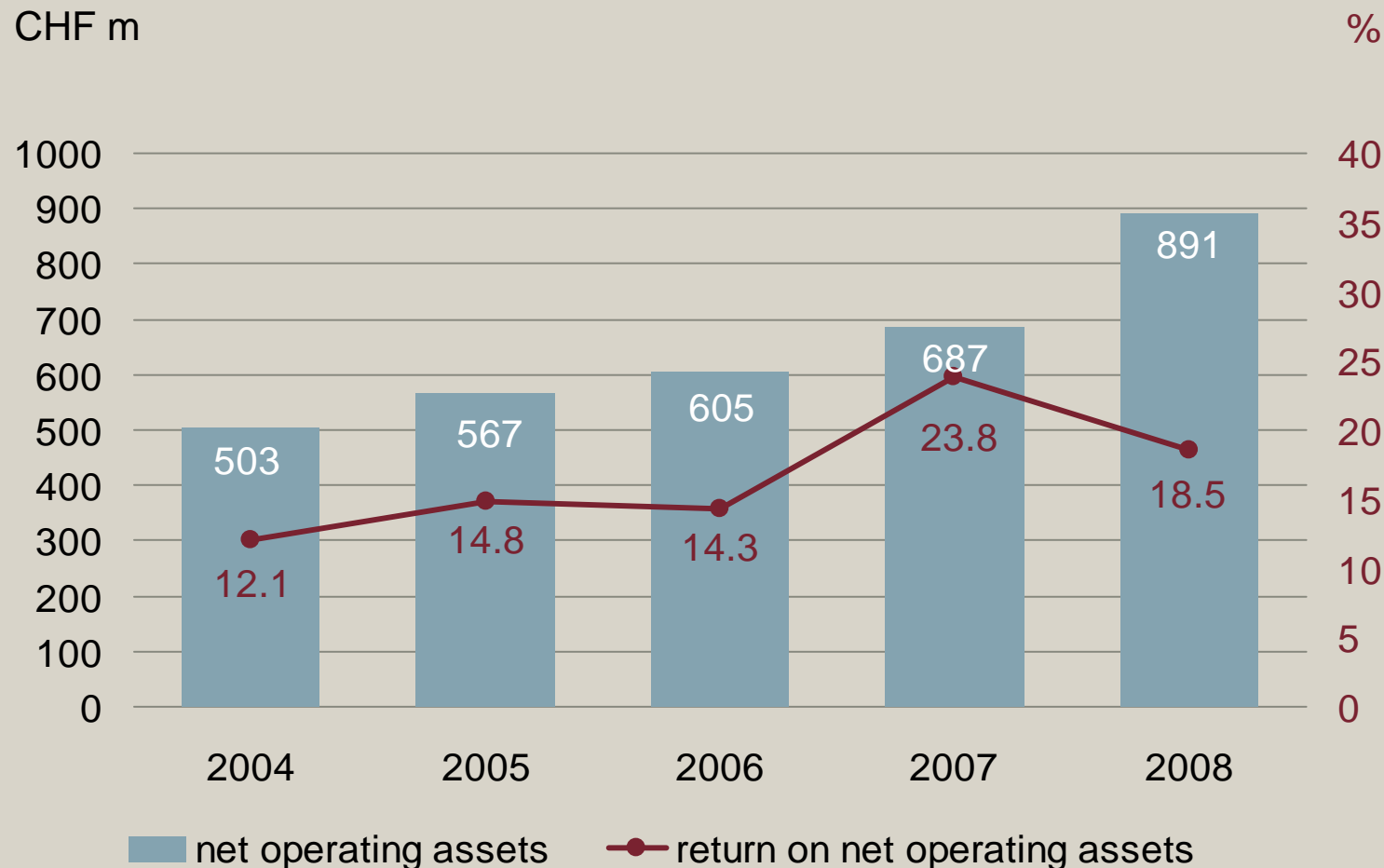
Income tax expense

CHF million	2008	2007	+/-
Profit before tax	217	240	-23
Income tax expense	72	69	+3
Effective tax rate	33.0%	28.8%	
Applicable tax rate	32.4%	33.3%	

Net operating assets (NOA) and NOA in % of net sales (closing date)



Net operating assets (NOA) and return on net operating assets after tax (RONOA)



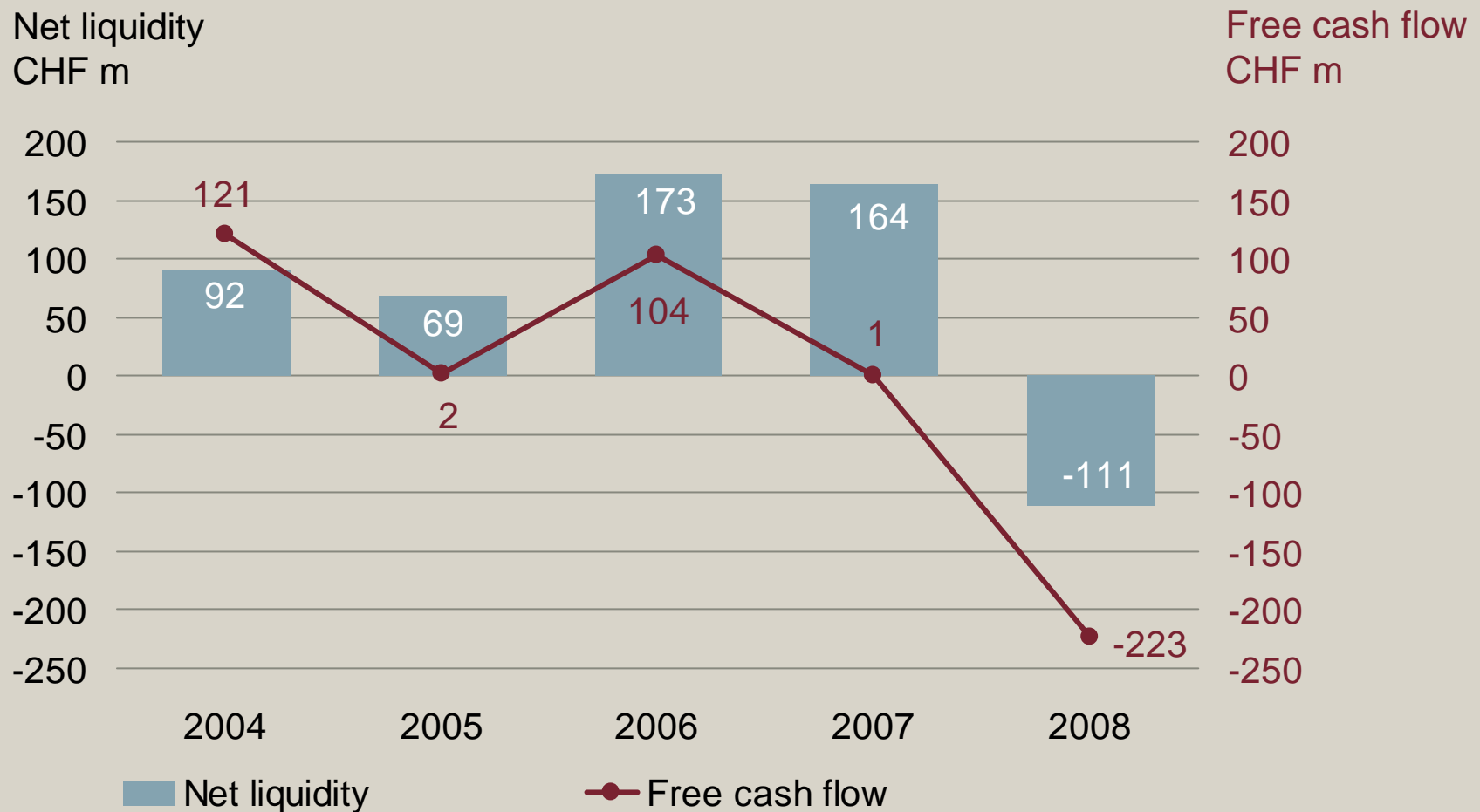
Cash flow statement

CHF million	2008	2007	+/-
Profit for the year	145	171	-26
Depreciation and amortisation	66	57	+9
Change in provisions	-7	-29	+22
Change in working capital	-110	-53	-57
Other monetary positions	-30	20	-50
Impairment charges	39	-	+39
Net cash flow from operating activities	103	166	-63

Operating free cash flow / Free cash flow

CHF million	2008	2007	+/-
Net cash flow from operating activities	103	166	-63
Investment in property, plant and equipment (net)	-117	-120	+3
Investment in intangible assets (net)	-1	-3	+2
Operating free cash flow	-15	43	-58
Change in financial assets and securities	-7	10	-17
Dividend paid	-50	-25	-25
Acquisition / Divestment	-151	-27	-124
Free cash flow	-223	1	-224

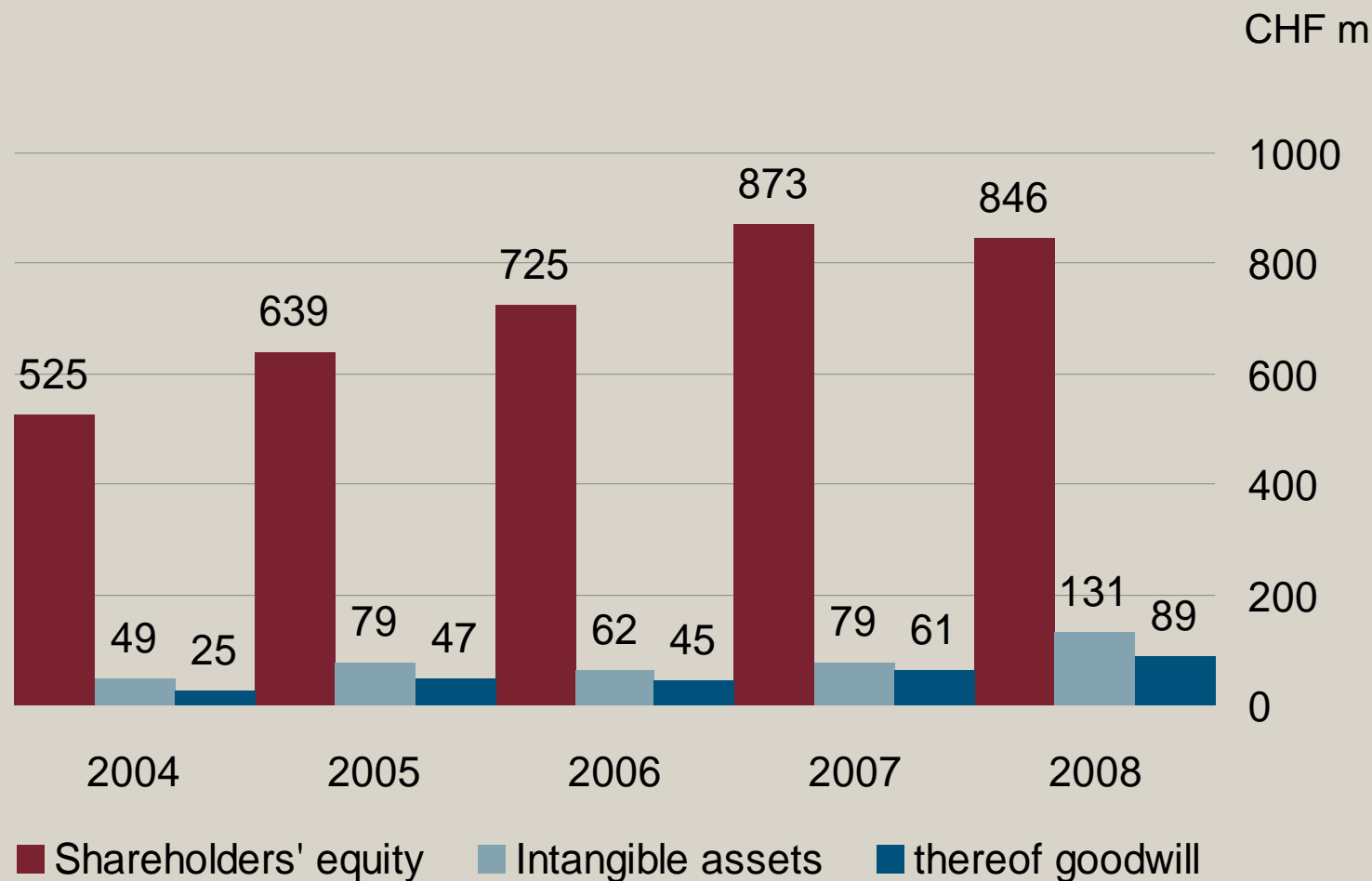
Net liquidity and free cash flow



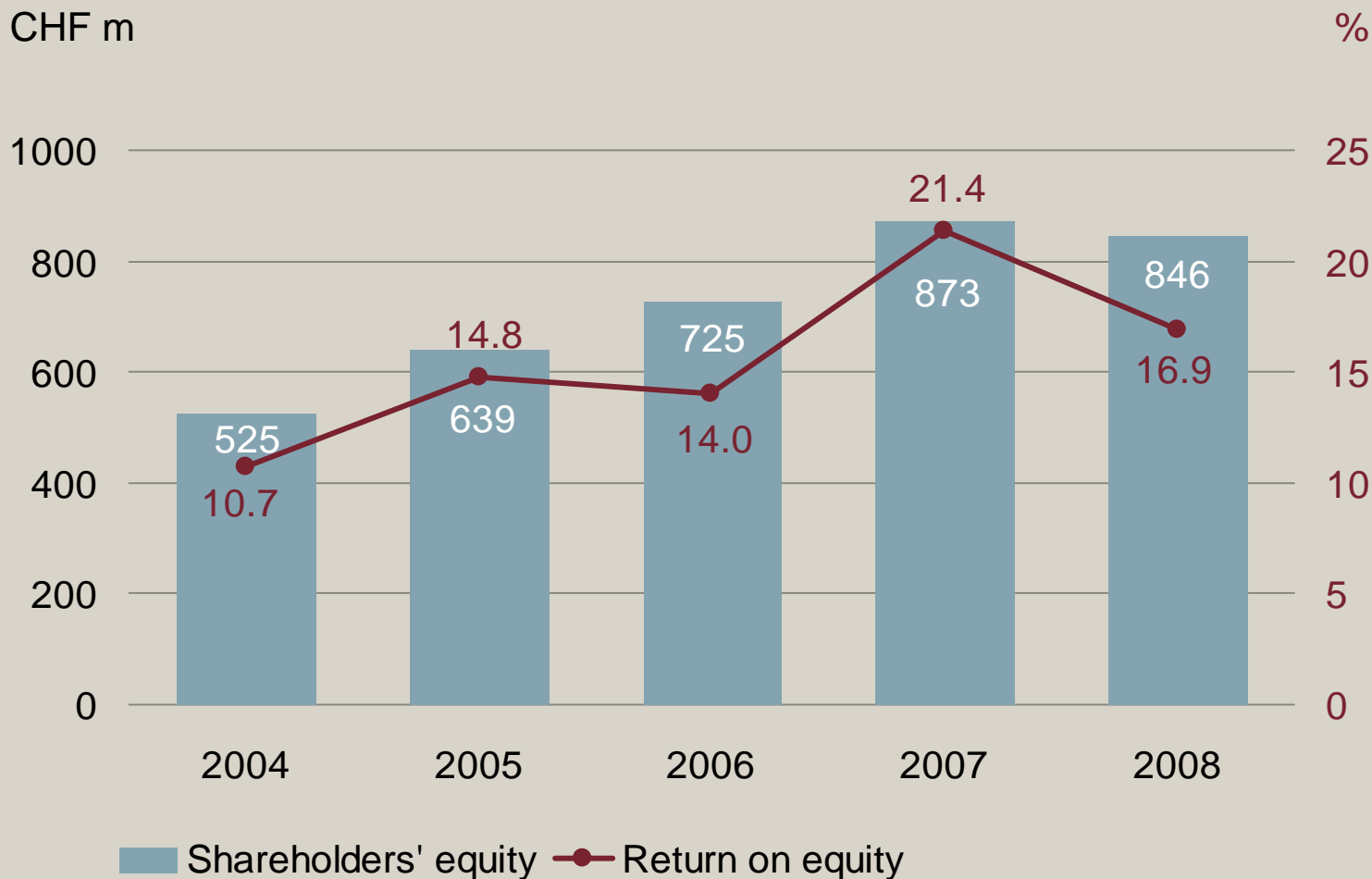
Financial liabilities and net liquidity

CHF million	31.12. 2008		30.06. 2008		31.12. 2007	
Current	111	32.2%	217	56.5%	178	54.3%
Non-current	234	67.8%	167	43.5%	150	45.7%
Total financial liabilities	345	100%	384	100%	328	100%
Cash, cash equivalents and securities	234		239		492	
Net liquidity	-111		-145		164	
Committed credit lines and bank loans	>600					

Shareholders' equity / Intangible assets



Shareholders' equity and return on equity (ROE)



Selected financial key figures

	2008	2007
Equity ratio	40.9%	41.0%
Net tangible worth (equity – goodwill) CHF m	757	812
Fixed-assets-to-net-worth ratio	181%	210%
Net liquidity CHF m	-111	164
Repayment term of net interest bearing liabilities in years (net debt / EBITDA)	0.3	n.a.
Interest coverage ratio	40x	34x

Financial calendar for 2009/2010

Annual general meeting	16 April 2009
Release of first quarter 2009 group sales	28 April 2009
Interim report 2009	11 August 2009
Release of third quarter 2009 group sales	29 October 2009
Release of 2009 group sales	1 February 2010
Annual press & analyst conferences	16 March 2010