

Key figures

Group

CHF million	Change in					
	2019	2018	%	% ¹⁾	% ²⁾	
Order intake	3'008.0	3'205.9	-6.2	-3.6	-5.6	
Net sales	3'106.0	3'064.5	1.4	4.0	1.8	
Order book	1'018.7	1'136.8	-10.4	-7.8	-7.9	
Operating profit before depreciation and amortisation (EBITDA)	368.3	374.1	-1.6			
as % of net sales	11.9%	12.2%				
Operating profit (EBIT)	284.6	292.2	-2.6			
as % of net sales	9.2%	9.5%				
Net financial result	-3.1	-0.6	-416.7			
Income tax expense	-53.5	-65.7	18.6			
as % of profit before tax	19.0%	22.5%				
Profit for the year	228.0	225.9	0.9			
as % of net sales	7.3%	7.4%				
Earnings per share in CHF	21.92	21.80	0.6			
Capital expenditure	125.2	102.7	21.9			
Operating free cash flow	162.7	100.7	61.6			
Research and development costs	-127.5	-118.5	-7.6			
Net cash/debt	214.6	159.3	34.7			
Total assets	2'545.1	2'543.2	0.1			
Equity	1'392.9	1'296.0	7.5			
Equity ratio	54.7%	51.0%				
Return on equity (ROE)	17.0%	17.8%				
Net operating assets (NOA) average	1'214.1	1'155.5	5.1			
Return on net operating assets (RONOA) after tax	19.0%	19.6%				
Number of employees at 31 December	13'107	13'054	0.4		-0.6	
Average number of employees	13'280	12'636	5.1		2.6	
Net sales per employee	CHF 1'000	234	243	-3.7	-1.2	-0.8

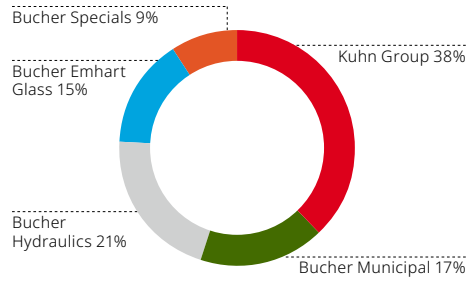
¹⁾ Adjusted for currency effects ²⁾ Adjusted for currency, acquisition and divestment effects

Divisions

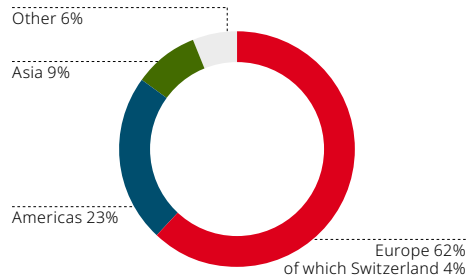
CHF million	Order intake		Net sales		Order book		Operating profit (EBIT)		Number of employees at 31 December	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
Kuhn Group	1'141.1	1'209.6	1'177.3	1'204.4	411.2	460.6	98.2	104.4	5'188	5'352
Bucher Municipal	520.0	555.8	541.2	539.1	158.9	183.2	45.7	51.0	2'370	2'215
Bucher Hydraulics	563.7	700.2	648.5	626.6	113.3	200.9	80.8	84.3	2'766	2'835
Bucher Emhart Glass	523.5	498.9	487.2	446.5	270.5	235.9	65.5	46.6	1'770	1'696
Bucher Specials	323.5	300.5	316.0	308.8	81.7	74.1	19.5	25.7	948	888
Other/consolidation	-63.8	-59.1	-64.2	-60.9	-16.9	-17.9	-25.1	-19.8	65	68
Group	3'008.0	3'205.9	3'106.0	3'064.5	1'018.7	1'136.8	284.6	292.2	13'107	13'054

Net sales

by division

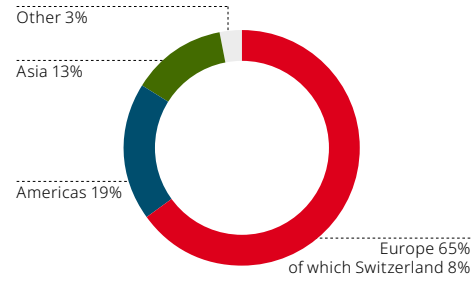


by region



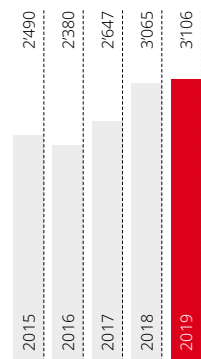
Number of employees

by region

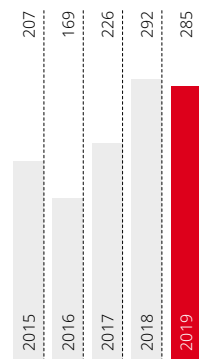


Five-year summary

Net sales
CHF million

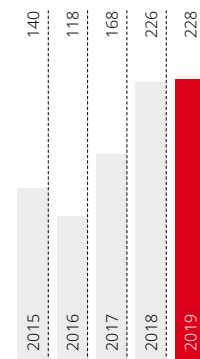


Operating profit (EBIT)¹⁾
CHF million



¹⁾ 2015–2017 IFRS

Net profit¹⁾
CHF million



¹⁾ 2015–2017 IFRS

Average number
of employees

