

Our success is built on strong market positions, innovation and flexible, efficient structures.

The consistent long-term orientation of our corporate strategy, coupled with decentralised responsibility for management and performance, ensures sustainable corporate development.



Philip Mosimann, Chairman of the Board of Directors, and Jacques Sanche, Chief Executive Officer

Our Mission

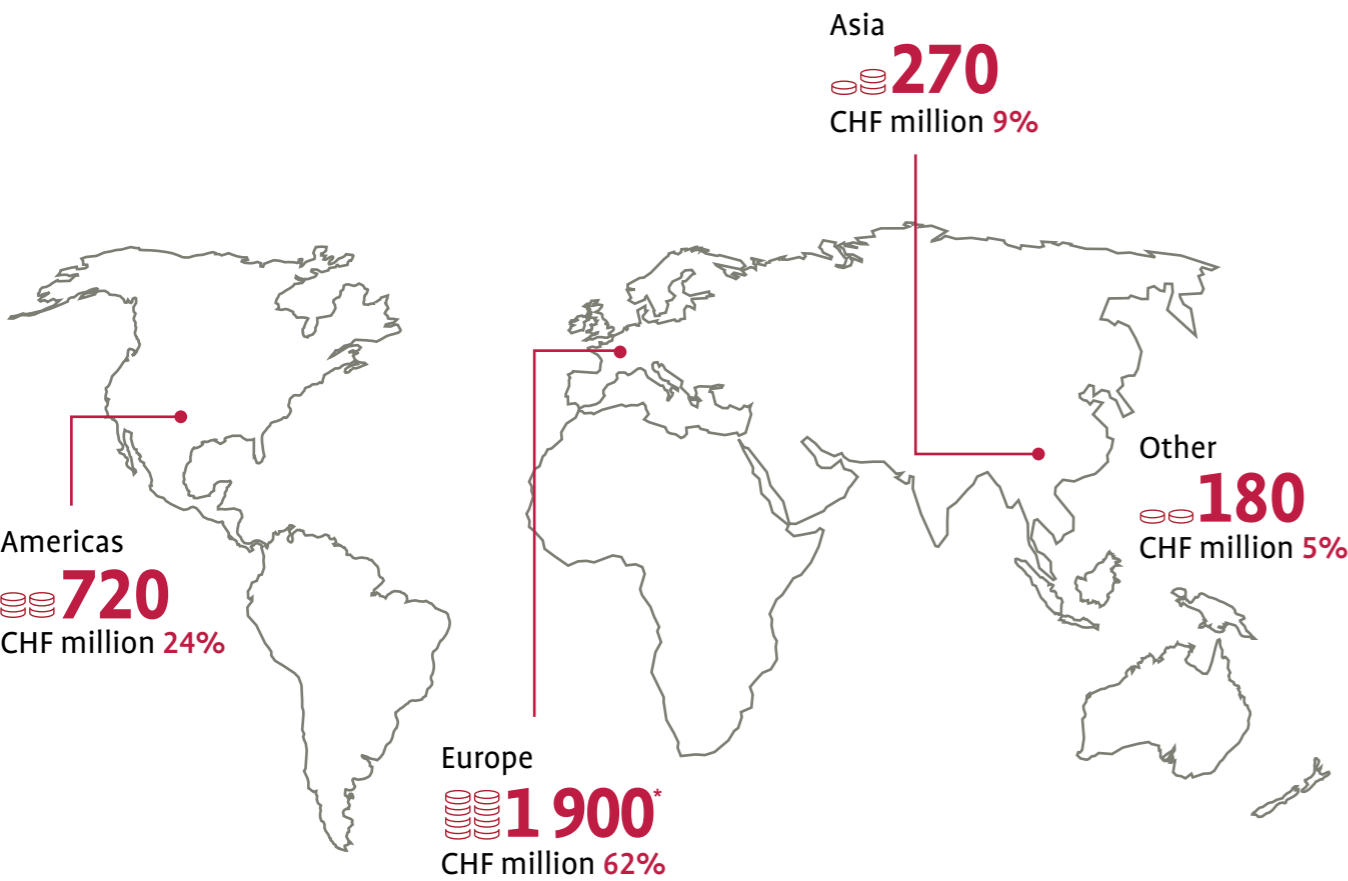
We develop and manufacture economical, state-of-the-art and environmentally sustainable machinery and systems. We systematically align our activities with customer needs. Our machines combine durability with great efficiency and are wide-ranging in their application: harvesting, producing and packaging foods, keeping roads and public spaces clean and safe, or providing hydraulic drive systems for high-performance equipment. Our customers benefit from effective, innovative products, with high quality standards underpinned by outstanding service. Our committed, highly skilled employees enjoy attractive jobs and training opportunities adapted to individual needs.

Our Goals

We seek to achieve superior profitability and a sound balance sheet through technological leadership, a strong market position and strict cost management. We will continue to build the Group through organic growth and innovation, as well as by acquiring and integrating selected, complementary businesses.

2018 was a successful year for **Bucher Industries**. Sales surpassed the CHF 3 billion mark for the first time, with all divisions contributing to this positive development.

Sales by Region



Employees by Region

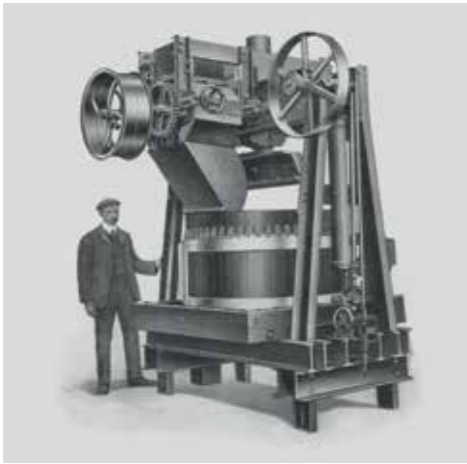


* of which CHF 110 million in Switzerland ** of which 1 000 in Switzerland

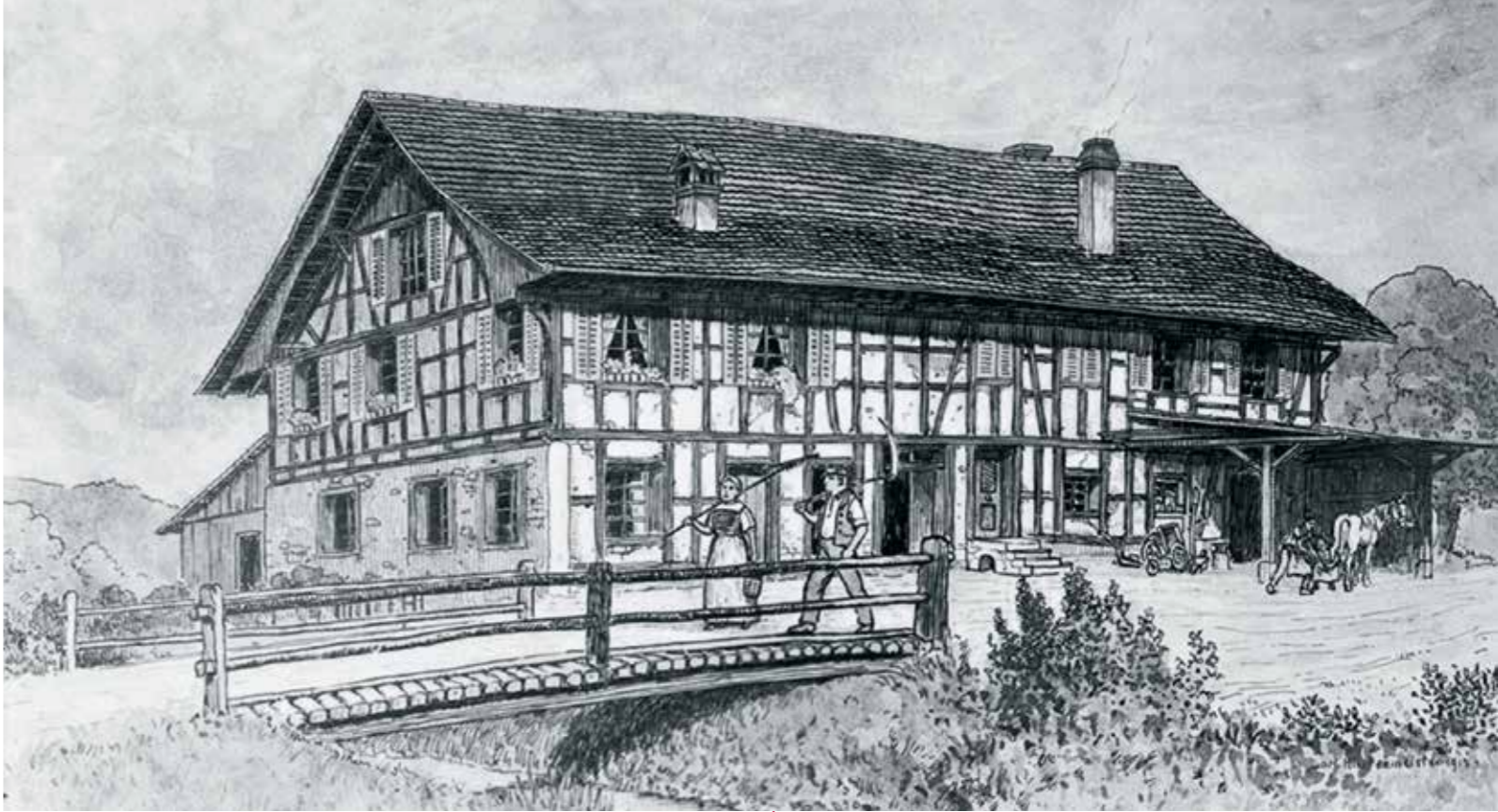
Group	Sales	Employees
Bucher Industries	3.1 CHF billion	13 100 People
Kuhn Group	39%	41%
Bucher Municipal	18%	17%
Bucher Hydraulics	20%	22%
Bucher Emhart Glass	14%	13%
Bucher Specials	9%	7%



What started over 200 years ago as a small blacksmith's shop has been built over several generations into a modern and globally active technology group for machinery and vehicle construction.



- 1807**
Heinrich Bucher(-Weiss) (1784-1850) ran the Murzeln blacksmith's shop in Niederweningen.
- 1890**
Bucher was also selling foreign-made agricultural machinery.
- 1901**
First hydraulic fruit press with a 600-bar, high-pressure pump.
- 1921**
The "Luna" centrifugal slurry pump found a ready market in Switzerland and abroad.
- 1923**
"Maschinenfabrik Johann Bucher" established in Griessen, Southern Baden, Germany.
- 1934**
Walter Hauser(-Bucher) (1904-1967) gradually took over the running of the business. 215 employees in Niederweningen, 40 in Griessen. A horse-drawn mower with an auxiliary engine was Bucher's first motorised agricultural machine.
- 1946**
Bucher-Guyer acquired a stake in Kuhn, a French agricultural machinery manufacturer in Saverne.
- 1950**
The KT 10 walking tractor went into production.
- 1954**
Production of the Bucher tractor started up. By 1964, a total of 5 000 had been delivered.
- 1986**
Bucher Holding went public, with bearer shares listed on the stock exchange. Group sales of CHF 430 million, 2 730 employees.



- 1991**
Entry into municipal vehicle sector through acquisition of Rolba sweeper and snow-blower business.
- 1998**
Entry into glass-forming machinery through acquisition of Emhart Glass.
- 2005**
UK-based Johnston Sweepers business acquired.
- 2013**
Takeover of a majority of Jetter AG, a specialist for control systems for automation technology.
- 2016**
Jacques Sanche appointed chief executive officer, Philip Mosimann chairman of the board.
- 2016**
Bucher Municipal acquired J. Hvidtved Larsen A/S (JHL), the Danish manufacturer of truck-mounted sewer-cleaning, as well as the operational business of PakMor Waste Equipment Australia Pty Ltd in Sydney, Australia.
- 2018**
Bucher Hydraulics established Joint Venture Bucher Hydraulics (Wuxi) Co., Ltd. in China.

We actively develop our employees so that we as a company can grow and surpass ourselves.

We see ourselves as a company with a long-term commitment to our industry and as a fair partner for our stakeholders. We offer our committed and highly skilled employees attractive jobs and training opportunities adapted to their individual needs. Their knowledge and experience are a key to our success.



Some 13 100 employees worldwide contribute through their expertise, commitment and experience to the continuing success of Bucher Industries. These include young people getting their training from us, university and college graduates and highly skilled specialists and managers, along with experienced professionals who in some cases have worked at Bucher Industries for many years, some even their entire career.

A valued employer

In the competitive labour market environment in which Bucher Industries operates, it is important for the company to be perceived as an attractive employer, not only to attract new employees, but also to keep fluctuation low. The divisions are striving to achieve this through a wide range of measures: career prospects and development opportunities within the company, targeted further training, promotion of diversity and ensuring equal opportunities, as well as flexible working hours and locations. Bucher Industries also collaborates with schools and universities to attract young professionals and graduates.

As an employer operating around the world, diversity is a matter of course. We have employees in many countries. They have varied cultural backgrounds and have gone through different kinds of training and education program. They also vary a great deal in terms of age and work experience.

The Bucher culture

Our culture of appreciation, mutual respect and expertise prevails at all our locations. One important element of this culture is the focus on employees' health and safety, which is consistent throughout the world. Attention is paid to ergonomics, daylight and air quality also in production.



Bucher Industries operates more than 40 manufacturing locations and development sites on five continents and also has numerous distribution companies.

- Kuhn Group
- Bucher Municipal
- Bucher Hydraulics
- Bucher Emhart Glass
- Bucher Specials
- Five locations in Switzerland



- Kuhn Group**
- Saverne, France
 - Châteaubriant, France
 - La Copechagnière, France
 - Chaumes-en Retz, France
 - Corpe, France
 - Geldrop, The Netherlands
 - Brodhead, USA
 - Hutchinson, USA
 - Passo Fundo, Brazil
 - São José dos Pinhais, Brazil

- Bucher Municipal**
- Niederweningen, Switzerland
 - Hanover, Germany
 - Ventspils, Latvia
 - Gyeonggi-Do, South Korea
 - Dorking, United Kingdom
 - Mooresville, USA
 - Them, Denmark
 - Silkeborg, Denmark
 - Clayton North, Australia
 - Revello, Italy
 - Wernberg-Köblitz, Germany
 - Kaluga, Russian Federation
 - Coudes, France
 - Fuenlabrada, Spain
 - Zichuan, China
 - Wuhan, China

- Bucher Hydraulics**
- Klettgau, Germany
 - Erding, Germany
 - Neuheim, Switzerland
 - Frutigen, Switzerland
 - Reggio Emilia, Italy
 - Grand Rapids, USA
 - Gurgaon, India
 - Wujiang City, China
 - Wuxi, China
 - Canoas, Brazil
 - Elgin, USA

- Bucher Emhart Glass**
- Steinhausen, Switzerland
 - Sundsvall, Sweden
 - Ulu Tiram Johor, Malaysia
 - Horseheads, USA
 - St. Petersburg, USA
 - Windsor, USA
 - Zibo, China

- Bucher Specials**
- **Bucher Vaslin**
Chalonnès-sur-Loire, France
Rivesaltes, France
Santiago de Chile, Chile
 - **Bucher Unipektin**
Niederweningen, Switzerland
 - **Bucher Landtechnik**
Niederweningen, Switzerland
 - **Jetter**
Ludwigsburg, Germany

- Bucher Industries**
- Niederweningen, Switzerland
 - Zurich, Switzerland

Simply great machines Bucher Industries is a global technology group with leading market positions in speciality areas of mechanical and vehicle engineering.

BUCHER
specials

BUCHER
emhart glass

BUCHER
municipal

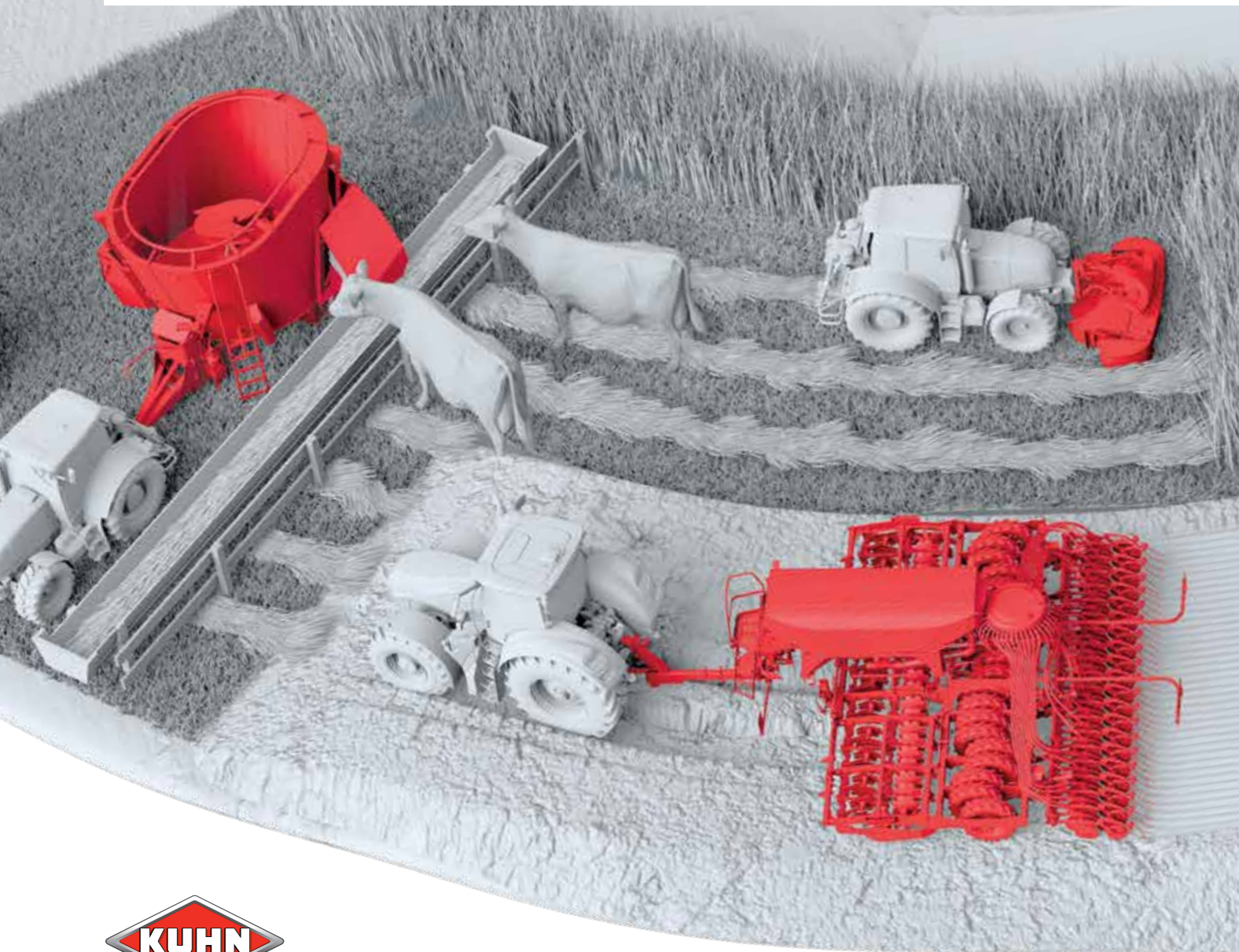
BUCHER
hydraulics



5 352
Employees

1 204
Sales in CHF million

12
Production Sites



Kuhn Group is the world's leading manufacturer of specialised agricultural machinery. The exceptionally broad range of products is geared towards the needs of large farms and contractors and all other types of agricultural operations across the world.



Arable farming

For crop producers, soil quality and health are crucial for production. Producers can get the most out of their fields by using agricultural machinery from Kuhn Group, from ploughs to tillage tools to planters and seed drills. In addition, Kuhn Group offers a broad range of crop nutrient management and crop protection equipment. Thanks to the state-of-the-art control systems equipping the Kuhn machines, plants can be fed and protected with precision and in an efficient and sustainable way.

Dairy and livestock farming

Kuhn Group is historically recognized as a global leader in the field of hay and forage harvesting machinery. In this segment, Kuhn Group offers the industry's widest range of mowers, mower-conditioners, tedders, rakes and mergers, and also a wide range of balers and wrappers meeting varied operational requirements. The Kuhn bedding and feeding machines ensure that animals are provided with a comfortable environment and are fed with balanced mixed feed rations.

Landscape maintenance

Kuhn Group's range of machines for landscape maintenance is composed of boom and road-side mowers and shredders as well as sprayers and salt and sand spreaders.

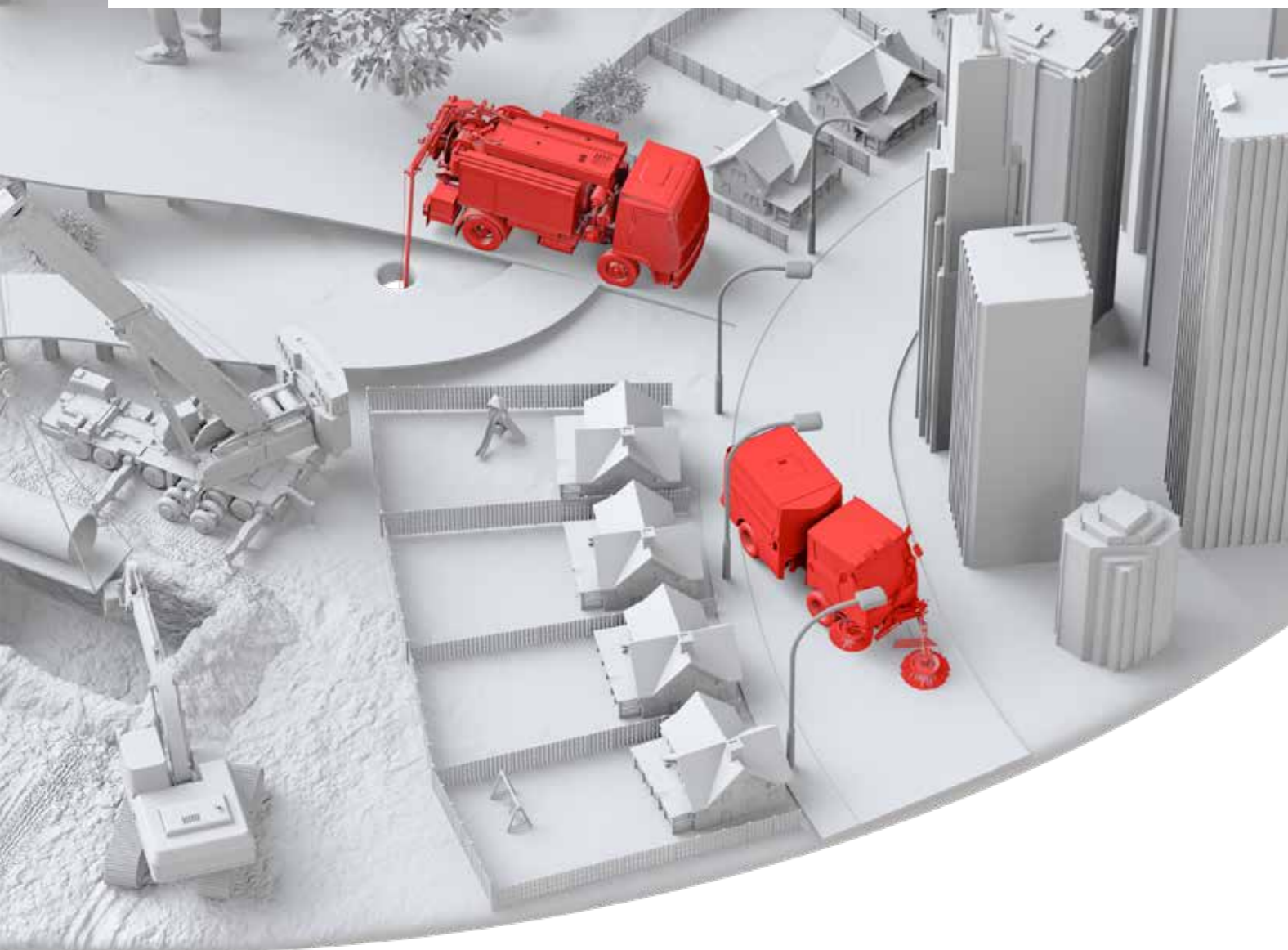


For more information visit:
www.kuhn.com

2 215
Employees

539
Sales in CHF million

12
Production Sites



BUCHER
municipal

Bucher Municipal is a leading supplier of equipment for cleaning and clearing operations on public and private roads and other traffic areas.



Sweepers

The sweeper product range extends from narrow, agile compact sweepers through to heavy-duty truck mounted sweepers designed for wide surfaces. Bucher Municipal offers a full range of products for municipal, contracting, construction and airport applications, including a fully electric compact sweeper launched in 2016. The sweeper products are at the forefront of vacuum, mechanical and air regenerative technology.

Sewer cleaning equipment

Sewer cleaning units from Bucher Municipal play a central role in ensuring a sustainable approach to the use of water and a profitable business for the customers. Today, Bucher Municipal offers a full range of sewer cleaning equipment for municipal, contracting, and construction applications, using only high-quality components and advanced technology.

Winter maintenance equipment

Bucher Municipal has been committed for decades to keep roads, streets and airports free of snow and ice. The range of high-quality spreaders, snowploughs and airport equipment offers municipalities, road authorities, contractors and airports all around the world solutions for all areas of winter maintenance.

Refuse equipment

Bucher Municipal is the leading provider of equipment to the Australian and New Zealand waste industry. The refuse range includes truck mounted side, rear and front loader equipment as well as static compactor and bin-lifting equipment to suit all waste streams from general waste to recycling and commercial applications.

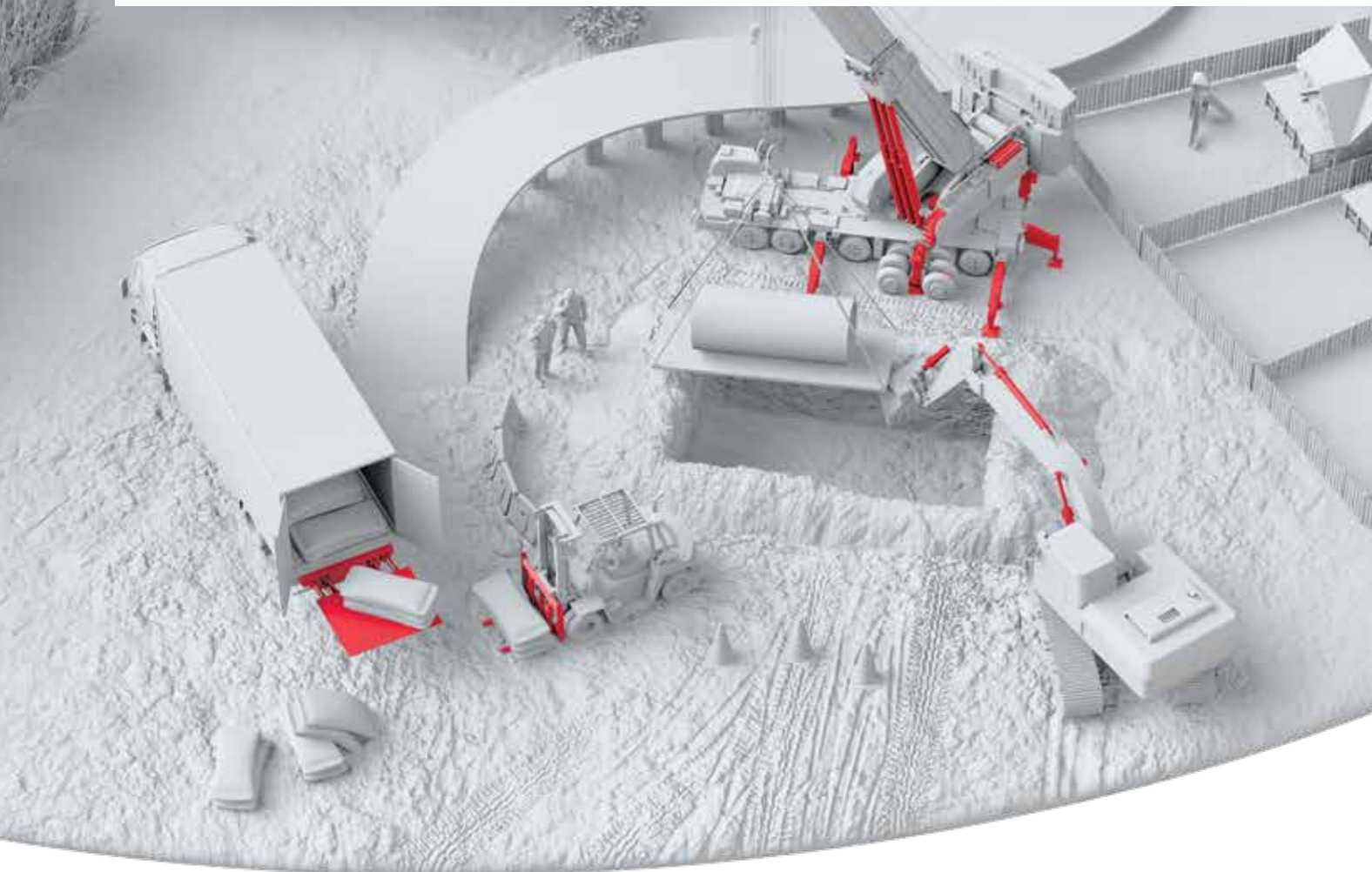


For more information visit:
www.buchermunicipal.com

 **2 835**
Employees

 **627**
Sales in CHF million

 **13**
Production Sites



BUCHER
hydraulics

Bucher Hydraulics is an international leading manufacturer of state-of-the-art hydraulic systems that are used in various machines worldwide. The components and subsystems are designed to meet the highest standards of engineering, safety and quality.



Mobile and industrial hydraulics

Hydraulics can be used wherever force and movement need to be controlled, for example, in construction equipment, agricultural machines, industrial hydraulics and materials handling. The innovative solutions of Bucher Hydraulics for hydraulic drive and control systems are focused on future trends and the requirements of the users. The immense flexibility of modern hydraulics is demonstrated when they are combined with easy-to-use electronic controls.



Elevator hydraulics

Drive systems from Bucher Hydraulics for hydraulic elevators have a proven track record over decades of daily use. The main advantages of hydraulic solutions are freedom of design, easy assembly, low-maintenance technology, long service life and the latest valve technology.

Hydraulic drives for high-voltage switch gear

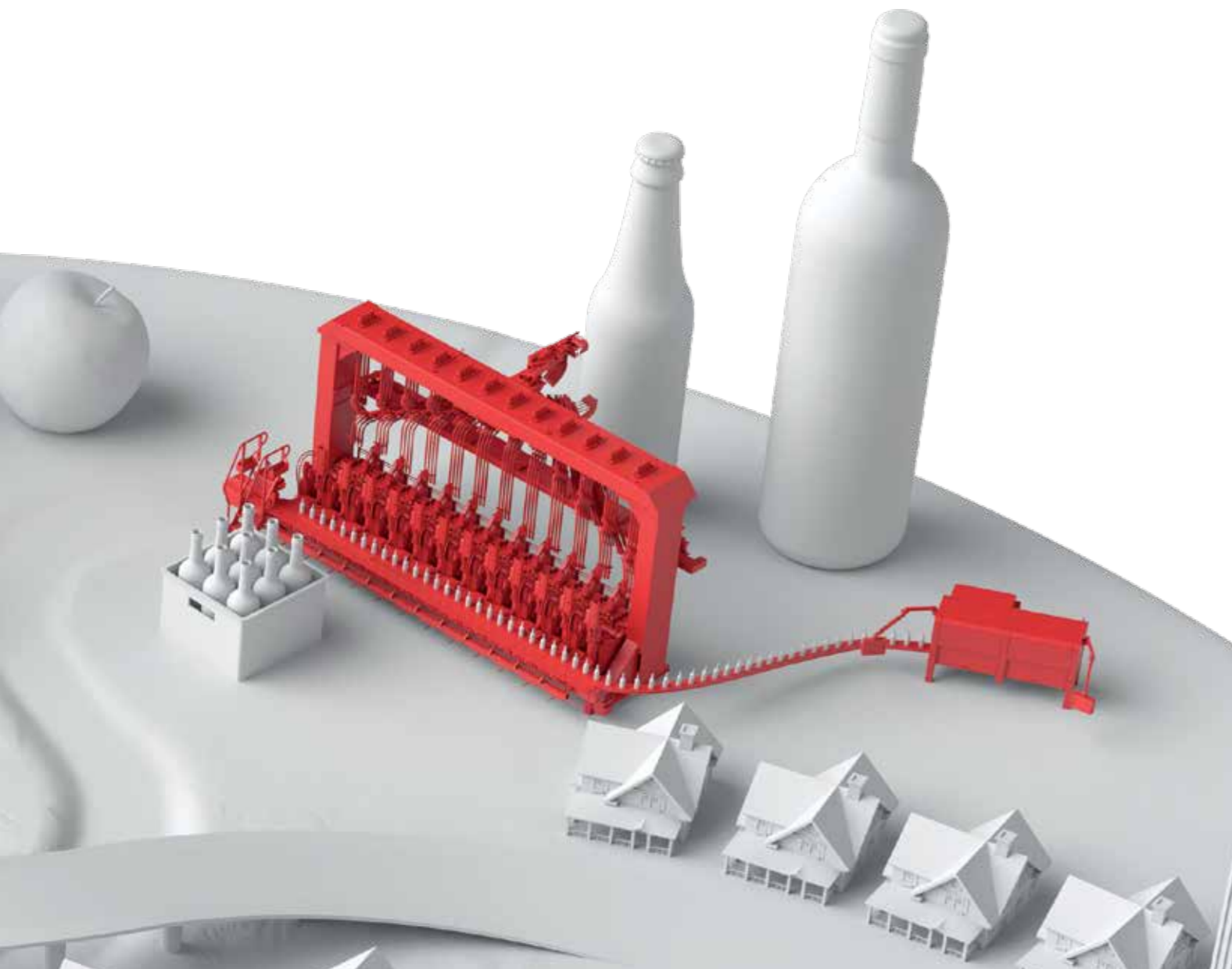
For almost 35 years Bucher Hydraulics has been developing and producing hydraulic valves, control modules and complete hydraulic systems for use with high-voltage switch gear.

Dyna-Lift®

Ergonomic, height-adjustable workbenches are quickly becoming the standard in the field of industrial assembly, so Dyna-Lift®, being adjustable for height, is a sought-after solution. In addition to work tables, other common applications include hospital beds, assembly line fixtures and rehabilitation tables.

For more information visit:
www.bucherhydraulics.com

Bucher Emhart Glass is the world's leading supplier of advanced technologies for manufacturing and inspection of glass containers.



 **1 696**
Employees

 **447**
Sales in CHF million

 **5**
Production Sites



Forming equipment

Container forming is the heart of the glass container process, where the gob is formed and pressed and blown into its final form. Here, Bucher Emhart Glass is the world's leading supplier. The hot end portfolio includes equipment for gob forming, container forming, ware handling, process products and sensors and control systems, as well as a comprehensive package of service programs and parts.

Inspection equipment

Bucher Emhart Glass inspection solutions verify container quality and integrity at the highest levels, combining high resolution vision systems, software, lighting, and reject systems for optimum system performance at production line speeds. The comprehensive selection of empty glass inspection solutions comprise machines for inline container inspection as well as statistical sampling.

End-to-end automation equipment

Through innovative automation systems and associated technology, glass plants will be able to record, analyze and automatically react to glass container inspection data, enabling them to achieve greater performance, reliability and profitability.

A unique code for full traceability

Bucher Emhart Glass offers the equipment needed for total traceability in the production process. This means that all production information and inspection results can be attached to an individual glass container. Having all its production information stored to the single bottle opens up new dimensions for the understanding and optimization of the container production process.



For more information visit:
www.emhartglass.com

BUCHER specials

Bucher Specials comprises machinery, technologies and equipment for winemaking and for processing juices, beer and instant products, a Swiss distributorship for tractors and specialized agricultural machinery as well as control systems for automation technology.



Bucher Vaslin

Bucher Vaslin develops and produces equipment destined exclusively for winemaking, from grape processing through to the finest quality wines. Thanks to gentle processing of the fruit, versatile adaptation to different grape varieties and special filtration systems, the wines develop optimum aroma, color and tannins.



For more information visit:
www.buchervaslin.com

Bucher Unipektin

Bucher Unipektin is a competent partner, manufacturer and supplier of machines and systems for the beverage and food industry. The fruit and vegetable juices, dried instant products and filtered beers produced in the plants, are of high aromatic quality.

For more information visit:
www.bucherunipektin.com

Bucher Landtechnik

Bucher Landtechnik distributes machines which are geared to the specific requirements of Swiss farmers: tractors, harvesting technology, machinery and equipment from the Group's own production as well as from leading international suppliers.

For more information visit:
www.bucherlandtechnik.ch

Jetter

Jetter develops and manufactures control systems for machinery and systems engineering and process technology. They are used in the industrial and mobile automation segments.

For more information visit:
www.jetter.de

888
Employees

309
Sales in CHF million

5
Production Sites

Taking a long-term view has been integral to our corporate strategy and success for more than 200 years.

Our sustainability strategy, which rests on four thematic pillars, is an expression and extension of Bucher Industries' long-term perspective of our core business.



Impact of our products on the environment

The divisions of Bucher Industries develop and manufacture economical state-of-the-art, environmentally sustainable machinery and systems. We aim to make them as environmentally friendly and eco-efficient in use as possible. The goal is to minimise the impact on society and the environment.



Customers' health and safety

The customers of Bucher Industries' divisions across the world benefit from innovative and effective products and services. We attach great importance to protecting customers' health and safety at all stages concerning the use of our products. Moreover, this is a topic of growing relevance given the emergence of new technologies and the Internet of Things.



Diverse and highly qualified employees

It is thanks to our highly qualified and talented employees that we are able to develop and manufacture our products in the specialised machinery and vehicle engineering sector with such success. All divisions of Bucher Industries offer their employees attractive working conditions and development opportunities as well as continuous education.



Competition law and the prevention of corruption

Bucher Industries' groupwide Code of Conduct focuses on compliance with competition law and the prevention of corruption. Employees are duty bound to comply with every aspect of the relevant laws and to conduct business in accordance with the practices of fair competition. They are supported in this endeavour through regular training and timely updates to directives.

Bucher Industries organisation

Group management

CEO

Jacques Sanche

CFO

Manuela Suter

Division president Kuhn Group

Thierry Krier

Division president Bucher Municipal

Aurelio Lemos

Division president Bucher Hydraulics

Daniel Waller

Division president Bucher Emhart Glass

Martin Jetter

Division president Bucher Specials

Stefan Düring

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Chairman

Philip Mosimann

Deputy chairman

Anita Hauser

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Michael Hauser

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Heinrich Spoerry

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Stämpfli AG Bern Switzerland

Bucher Industries: a stock-listed company

Bucher Industries shares are registered on the main board of the SIX Swiss Exchange. Descendants of the founding family, organized under a shareholders' agreement, hold a total of 35.2% of the voting rights.

