

## Press release

Niederweningen, 21 December 2010

### **Bucher Industries wins CHF 40 million glass forming project in India**

**Leading Indian glass manufacturer Hindusthan National Glass & Industries Ltd (HNG) selected Emhart Glass, a division of Bucher Industries, as its supplier for a major greenfield glass container production plant at Naidu Peta and a significant extension to its existing plant at Nashik.**

HNG chose Emhart Glass as supplier after an extensive comparison and benchmarking process. Emhart Glass won the bid due to its latest state of the art technology and the proven reliability track record of its glass forming machinery. The president of HNG stated «Due to HNG's growing technical demands in glass forming HNG chose Emhart Glass as the ideal technical partner.» The high-productivity and high-quality greenfield plant with a daily glass melting capacity of 700 tons will be equipped with four Emhart Glass' 12-section AIS and two newly developed BIS machines. The major extension and modernization of HNG's existing Nashik plant comprises the supply of another six 12-section AIS machines of the same technology as the greenfield plant. The value of both contracts amounts to CHF 40 million. All machines shall be delivered in late 2011.

Emhart Glass AIS machines offer top flexibility and quality of bottles. In contrast to the well proven AIS machines the BIS machine mark a totally new concept in glassmaking in the industry. HNG is the launch customer and technology partner of the new BIS design which was just unveiled at the Glasstec show in Düsseldorf in October 2010. Besides the latest state of the art machine technology new features like the FlexRadar infrared process analyzer, the plunger process control (PPC) and temperature control systems (TCS) will be installed and secure highest quality of glass containers.

HNG was founded over 60 years ago and is today the largest producer of glass container packaging in India with production plants in Rishra, Bahadurgarh, Rishikesh, Neemrana, Nashik and Puducherry. HNG's nationwide presence with a manufacturing capacity of 2 825 tons per day glass melting capacity satisfies over 55% of India's local market demand in the liquor, beer, pharmaceutical, food and beverage sectors. In addition, HNG expands continuously with international customers including United Spirits, SAB Miller, HUL, Nestlé, GlaxoSmithKline and Heinz.

Emhart Glass, a division of Bucher Industries, is headquartered in Cham, Switzerland, with offices and manufacturing facilities located throughout the world. The company is a leading supplier of machines, controls, and parts to the glass container industry.

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### **Simply great machines**

In 2007, Bucher Industries celebrated its 200th anniversary commemorating its successful evolution from a blacksmith's shop to a global technology group with leading market positions in speciality areas of mechanical and vehicle engineering. The company's operations currently include specialised agricultural machinery, municipal vehicles, hydraulic components, manufacturing equipment for the glass container industry, and wine and fruit juice production equipment. Bucher Industries' shares are traded on the SIX Swiss Exchange (SIX: BUCN). More information can be found at [www.bucherind.com](http://www.bucherind.com).